

Honmyue Enterprise Co.,LTD (1474) ·

2021 Investor Conference

Weaving a better world with you. Together.

2021/10/05

WEAVING A BETTER WORLD. TOGETHER.



Disclaimer



- The information published in this conference is for our company use only , including Operating Achievements 、 Financial Status & Business development.
- Our Company never announce Financial Forecast , and the opinions of Company' s financial 、 Business 、 Q&A and Business development might be slightly different in the future. The causes of the differences could be varied from market 、 fluctuation of price 、 competitions 、 Global economics 、 Fluctuation of International Exchange 、 bargain of suppliers, to Risk factors that could not be controlled 。
- This conference represents our company' s view of the future. We will not be responsible for updating any changes or adjustments.

Agenda

- Company History
- Financial Statement
- Market trend-Marketing and development
- New development
- Q&A

Company Introduction

Mr.Hsu
Spokesman
Assistant manager

公司基本資料



Milestone

Found in
1970

Listed in
1999

IPO in 2000

Capital

NTD
1.298
billion

EPS

2019 14.45

2020 15.21

2020Q2 14.53

110Q2 15.84

Certification

1998.02 : ISO9002

2008.05 : ISO14001

2010.11 : BLUE SIGN

2012.07 : GMP

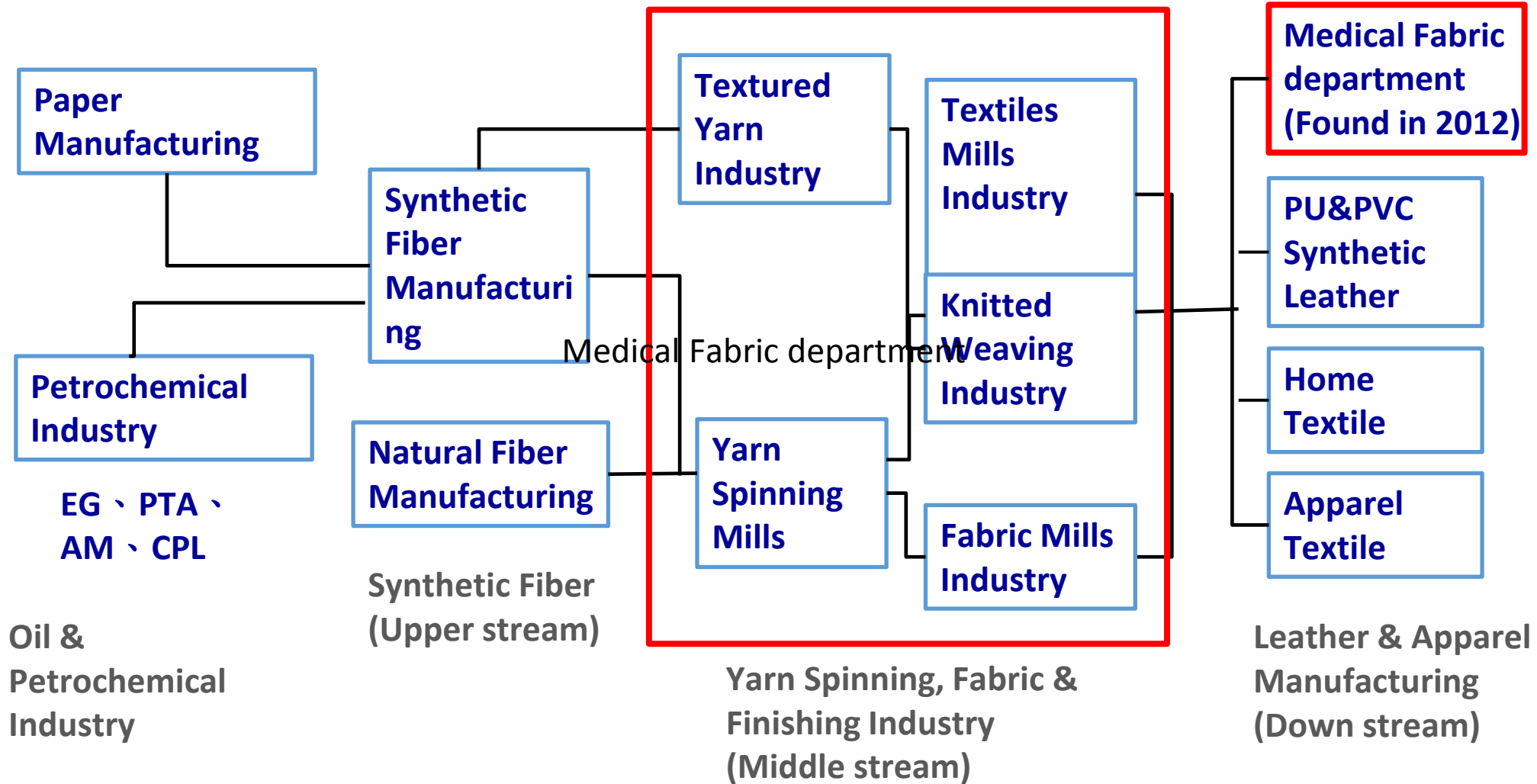
2015.08 : ISO9001

2020.09 : GRS

Textile Supply Chain



Honmyue



Medical Fabric – Isolation Gown



Production Site



Taiwan :

- ◎Chenghua (HQ)
 - Shengang/Hemei/Chuansing (Weaving)
- ◎Honmyue Taipei Office
- ◎Nuwa Enterprise Co., LTD.
- ◎Yu Zhan Startup Co.,LTD(Dying)



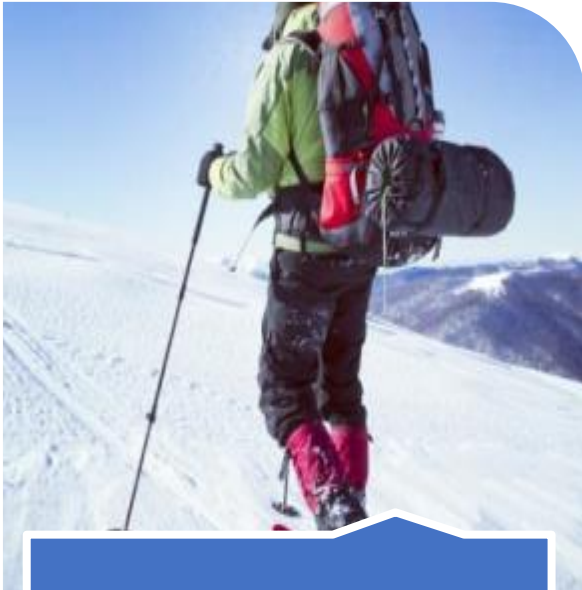
China :

- ◎Honmyue Textile(Zhejiang)Co.,LTD(Weaving/Dying)
- ◎Jiujiang DeYu Co., Ltd. (Planning)

Vietnam :

- ◎Grand and Great Textile.(Joint Venture)

Product Application



Industrial Fabrics



Apparel Fabrics



Furnishing Fabrics



Medical Textiles

Industrial Fabric



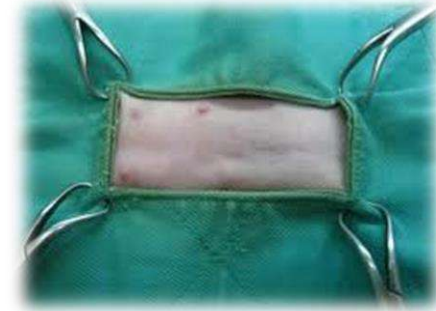
Apparel Fabric



Furnishing Fabric



Medical Textile



Corporate Social Responsibility



- Raise 「Changhua County Honmyue charity」 , participate in social welfare, support disadvantaged in the community.
- Beach cleanup 、 reduce polyester bottle 、 trees-planting.....etc 。
- Donate scholarship to poor people 、 blood donation 、 book donation..etc 。
- Donate fire engine 、 fire equipment 、 fabric to prison and school 。



105學年度 第二學期 弘裕慈善會 獎助學金

目的：為回饋鄉里，並幫助家境清寒之優秀國、高中學生，鼓勵與激發其向上精神，減少因經濟困難而無法就學或升學之遺憾，特設立此獎學金。

申請對象：
高中部：國立和美實驗學校、彰化縣立和美高中
國中部：彰化縣立和美中附設國中部、彰化縣立和群國中、彰化縣立伸港國中、彰化縣立線西國中

申請資格條件：
● 獎學金對象：每人發予獎學金新台幣壹仟元整
● 國中部：每人發予獎學金新台幣貳仟元整

申請資格條件：
(一)、品行及日常表現良好，家庭年收入低於70萬或經濟困難家庭狀況，且向申請其他獎助學金之同學。
(二)、高中部：平時成績優良最近10名或為每學期平均成績80分以上者即可申請。
(三)、國學校業績：有特殊需求之學生得特別提出申請。

申請日期：
即日起至開始申請至106年11月15日截止收件。

申請方式：檢附條件之學生，請將附件檔案申請表及備齊相關文件，於申請期間內向就讀學校教務處報名。

詳細資料請見附件「獎助學金辦法」

獲獎記錄

2014 Ministry of Labor 「Balance in work and life Award」



2018 Ministry of Labor 「Labor Award」



2019 Changhua County 「Happy Enterprise 4 stars award」



2020 Ministry of Education 「Sports Enterprise Award」





Finance Spokesman Assistance manager

manage -consolidated income statement



unit : In thousands of NTD

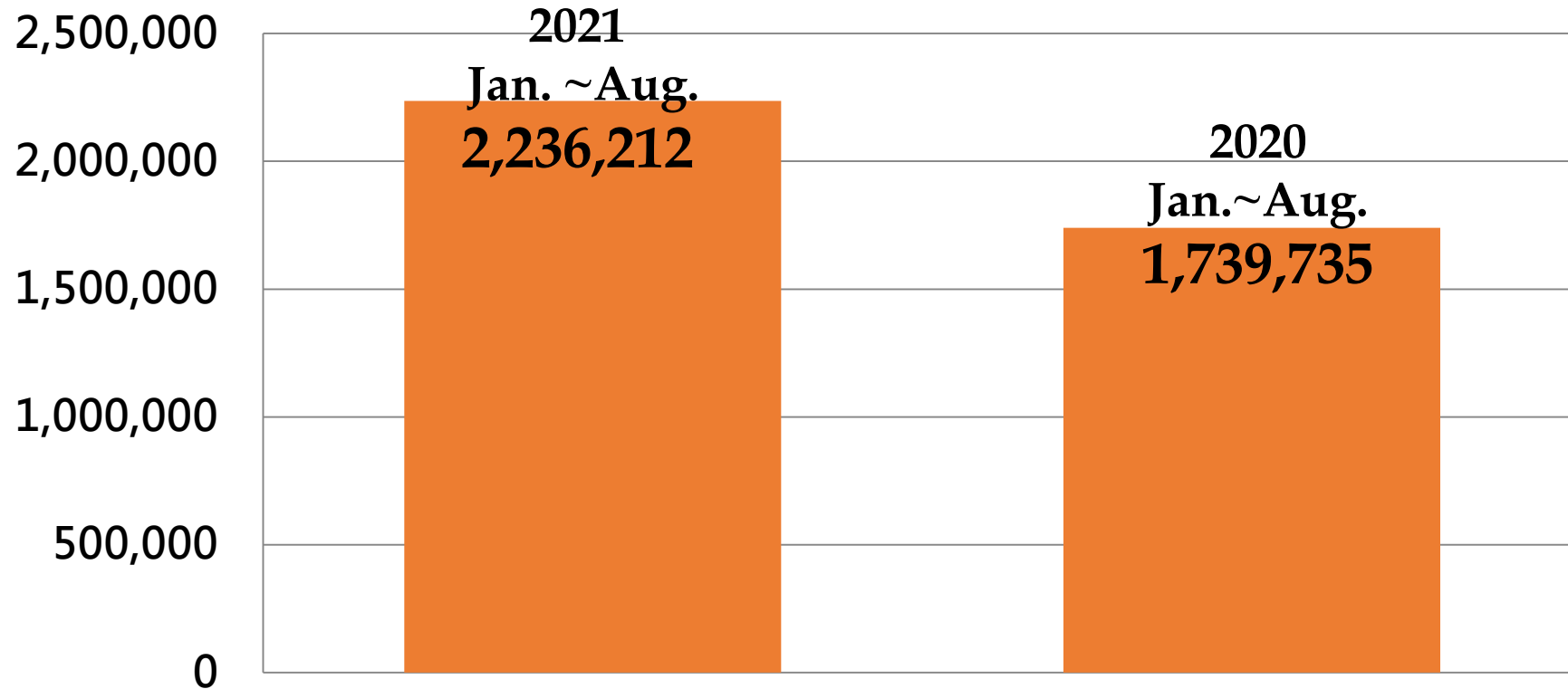
Item	2021年 H1	2020年 H1	Different	%
Net Revenue	1,598,863	1,272,050	+326,813	25.69%
Operating Cost	1,318,027	1,105,649	+212,378	19.21%
Gross profit	280,836	166,400	+114,436	68.77%
Gross margin	18%	13%	+5%	
Income From Operations(Loss)	97,047	11,174	+85,873	768.51%
Net Income(Loss)	90,080	18,989	+71,091	374.38%
EPS (In NT\$ dollars)	0.71	0.18	+0.53	

Revenue

Combined Revenue



unit : In thousands of NTD

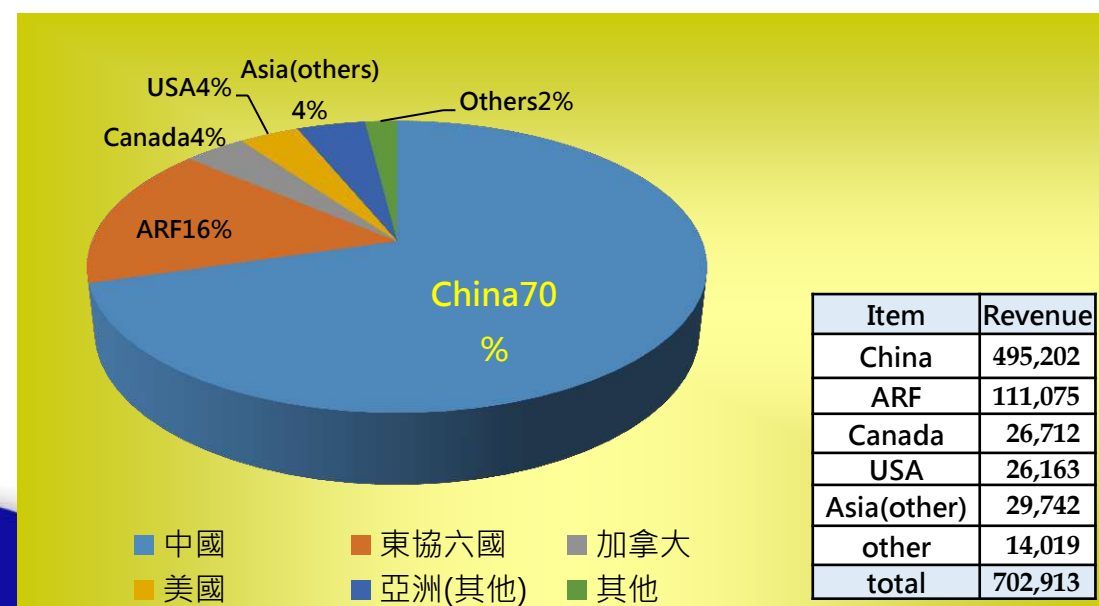
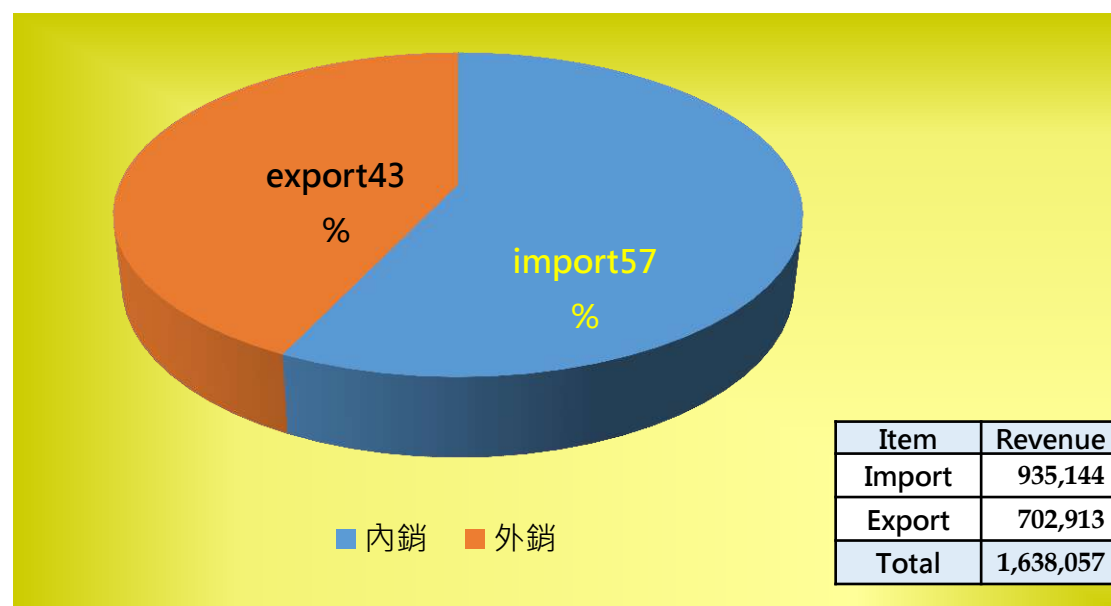
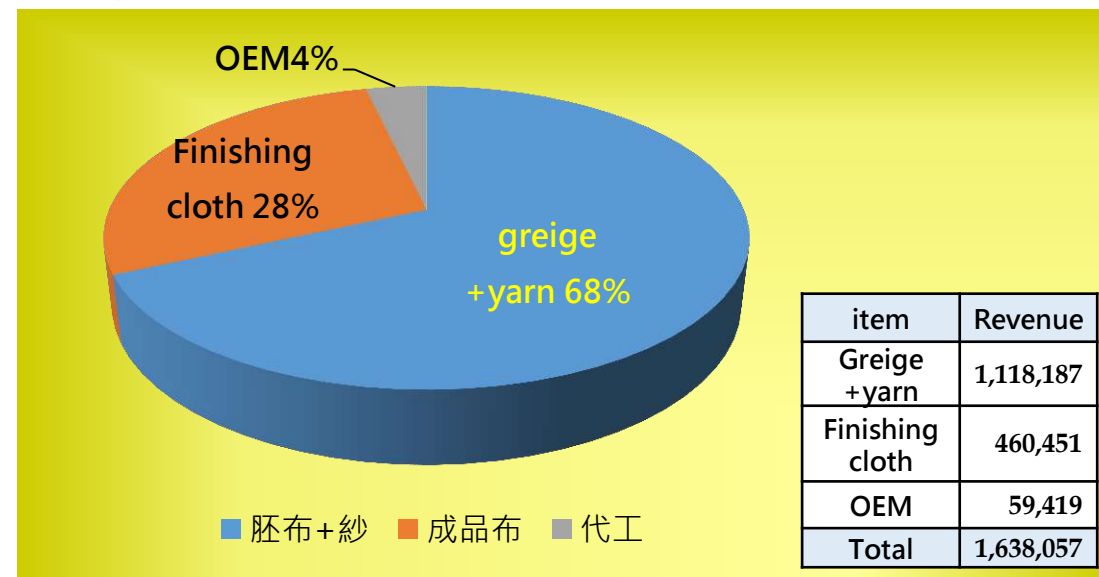
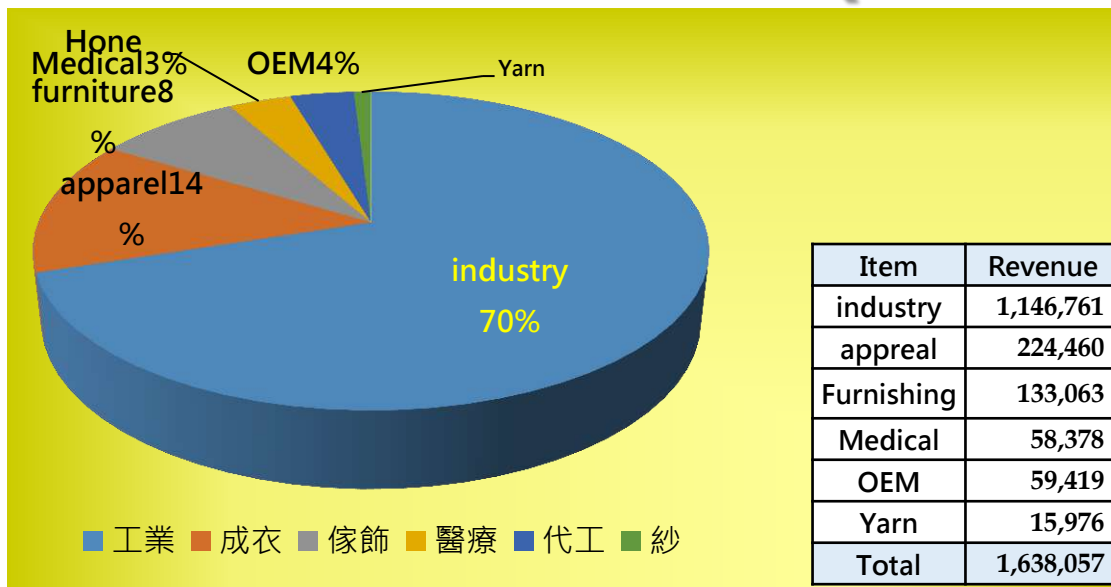


Year	2021 Jan. ~Aug.	2020 Jan. ~Aug	Different	Growth rate
Revenue	2,236,212	1,739,735	+496,477	28.54%

Product portfolio(Taiwan)

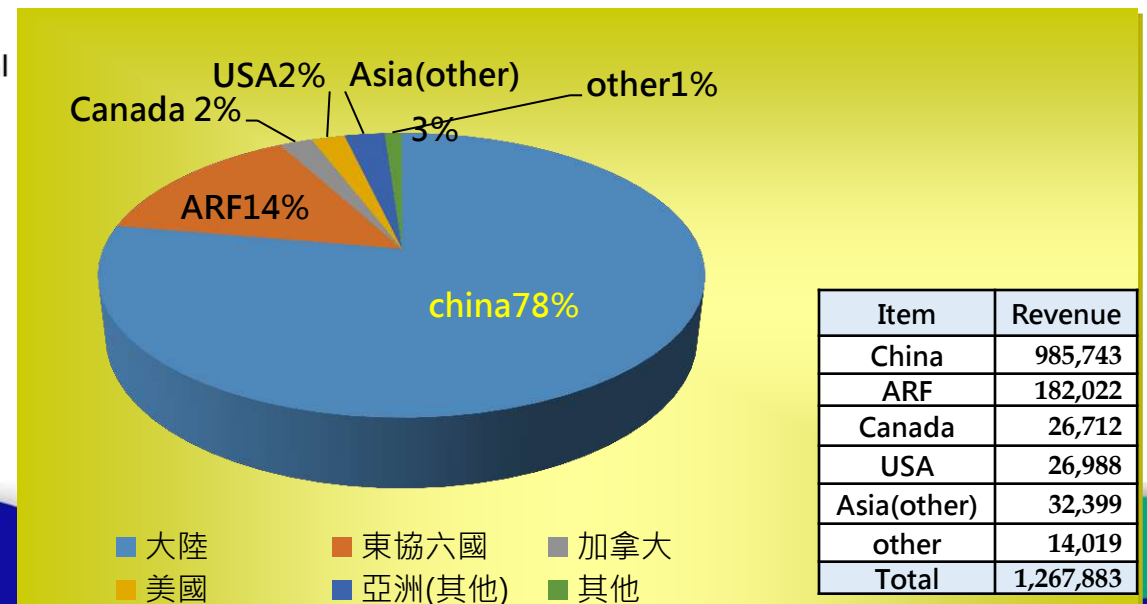
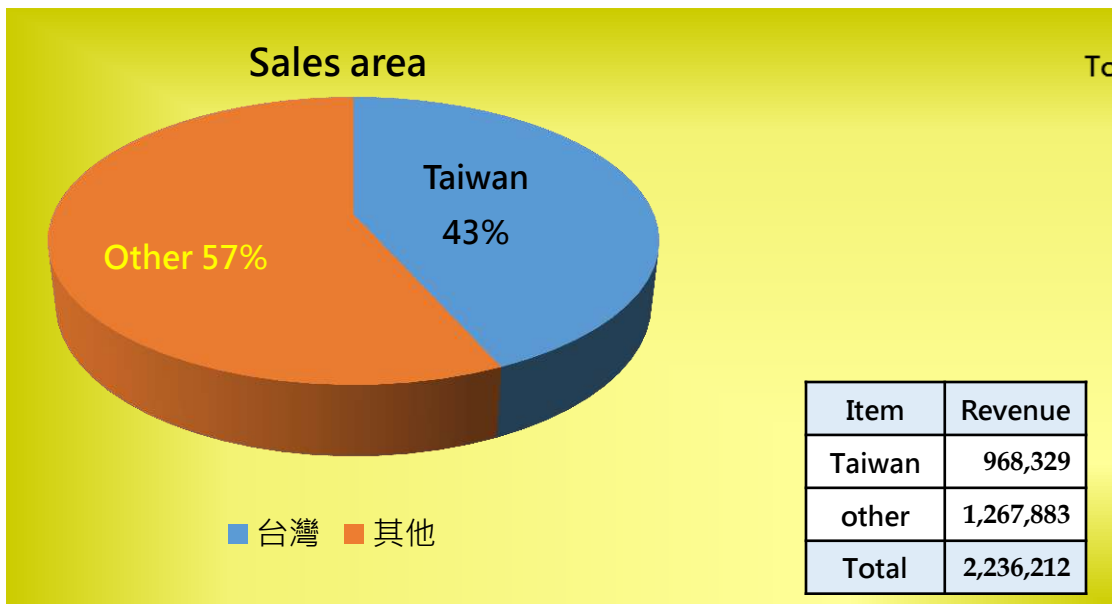
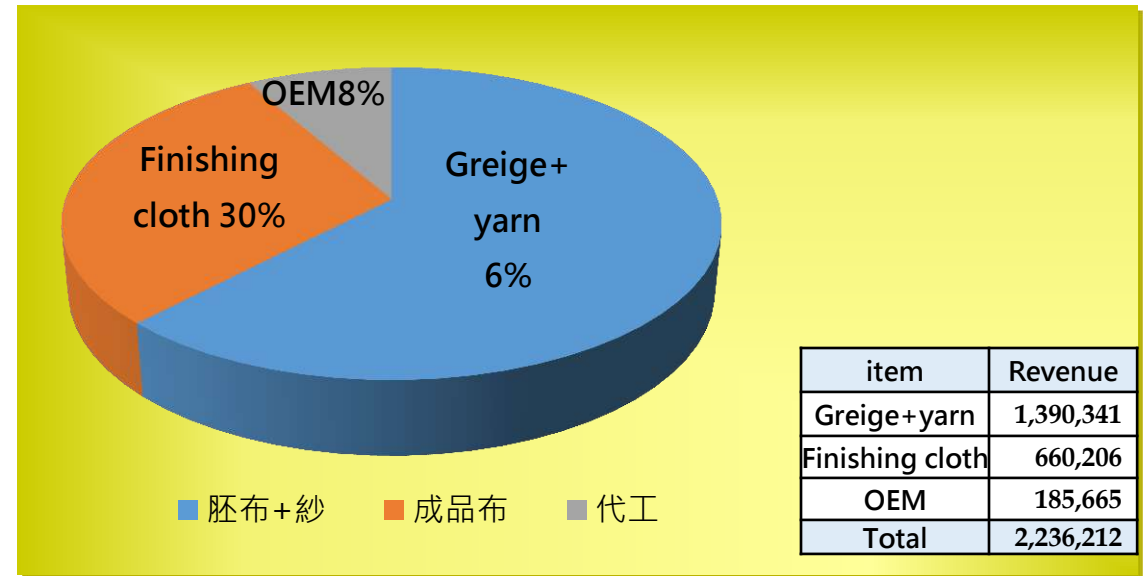
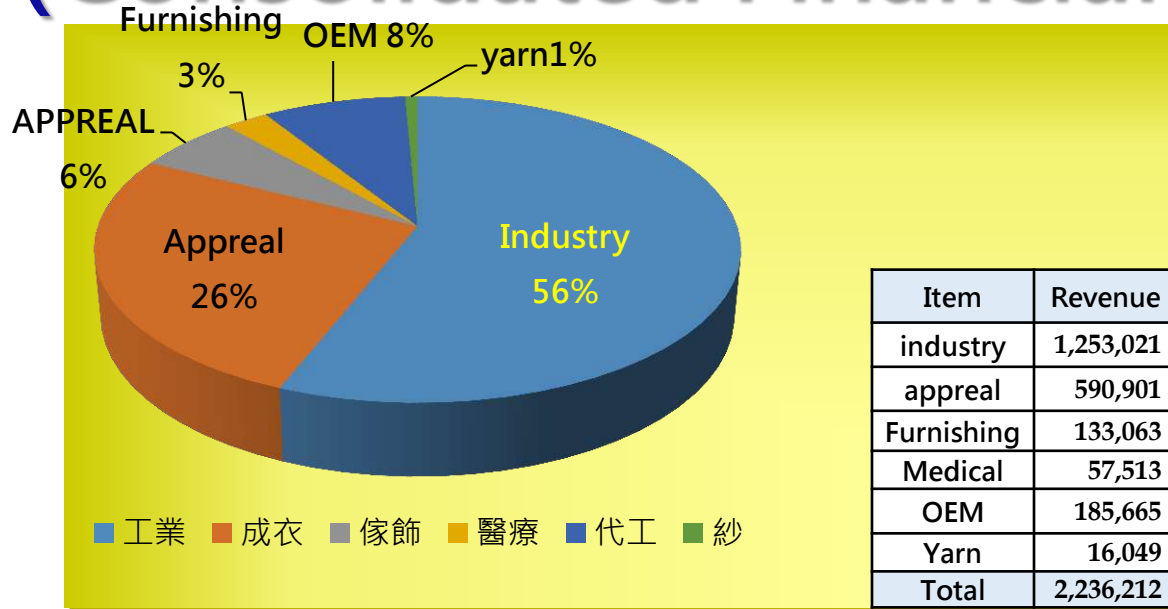
2021.1-2021.8

unit : In thousands of NTD



Product portfolio (Consolidated Financial)

2021.1-2021.8
unit : Thousand NT dollars



Market Trend

Sales and RD Senior Manager

Mr.Yeh



Market Trend

The Post-epidemic era New normal Product Demand



- Spend more time at home for house decoration ➔furnishing textile
- Online meeting and distance learning ➔3C accessories fabric
- For health concern , the opportunity of outdoor sports➔Outdoor apparel



Sustainable

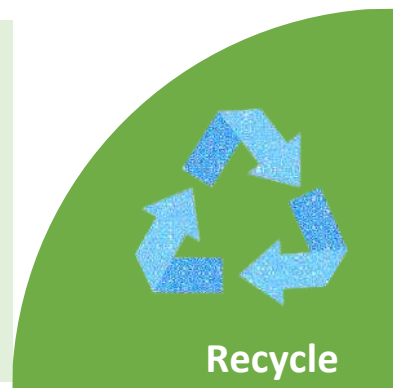
- Covid elevate ESG (environment 、 social and business management) wave
 - ➡ Especially on change of environment 、 and the issue of carbon emission.
 - ➡ EU will charge carbon tax in 2023.
- Brands promise for sustainability



- ➡ Nike: Decrease 30% carbon emission in 2030.
- ➡ Apple: 2030 all supply chain reach carbon neutral.
- ➡ Focus Taiwan supply chain on sustainability issue.

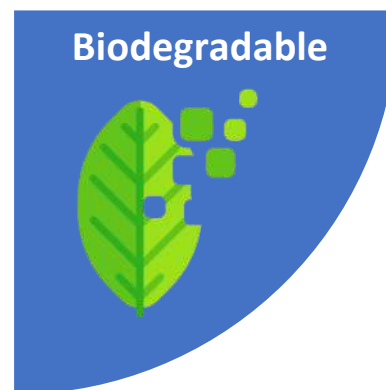
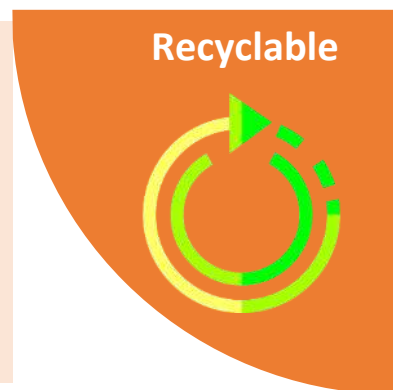
Sustainability

Keep plastic reduction :
Expand recycle polyester



Bio-based replace petroleum :
Banana fiber 、 castor oil

Cycle design core :
Recycle material +
single material design



Modified protein fabric 、
Biodegradable additive



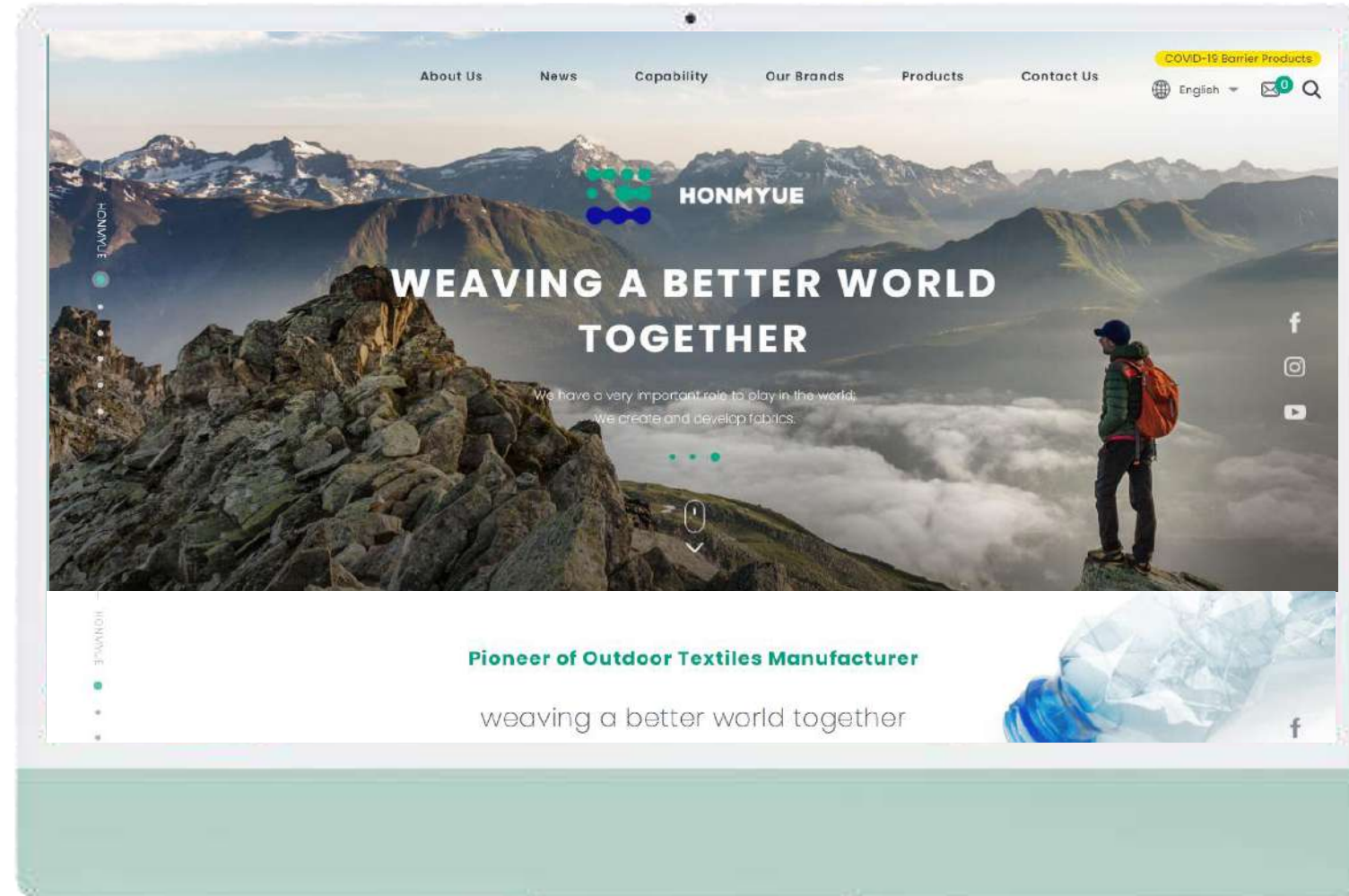


Market Trend and product development

Official website



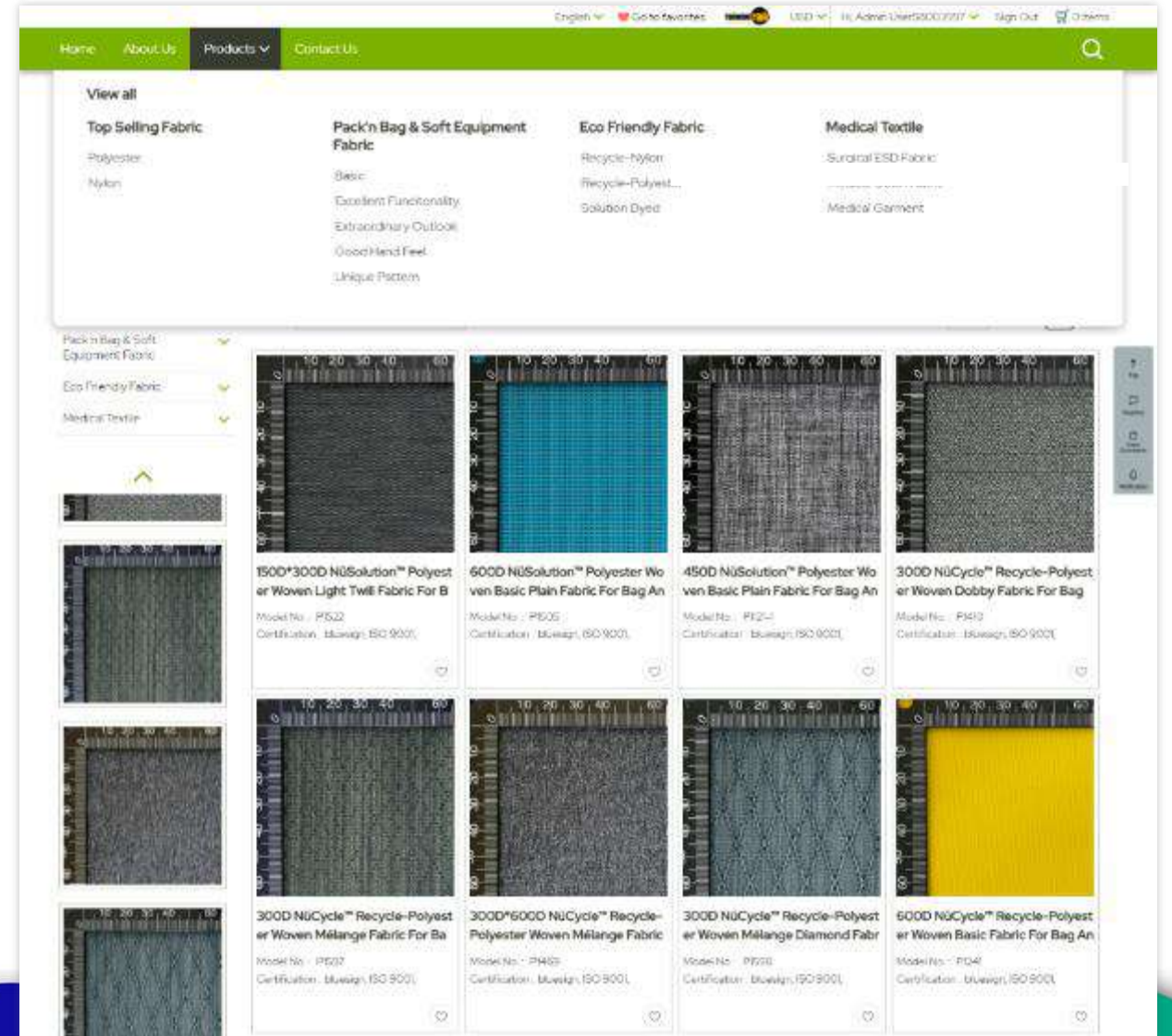
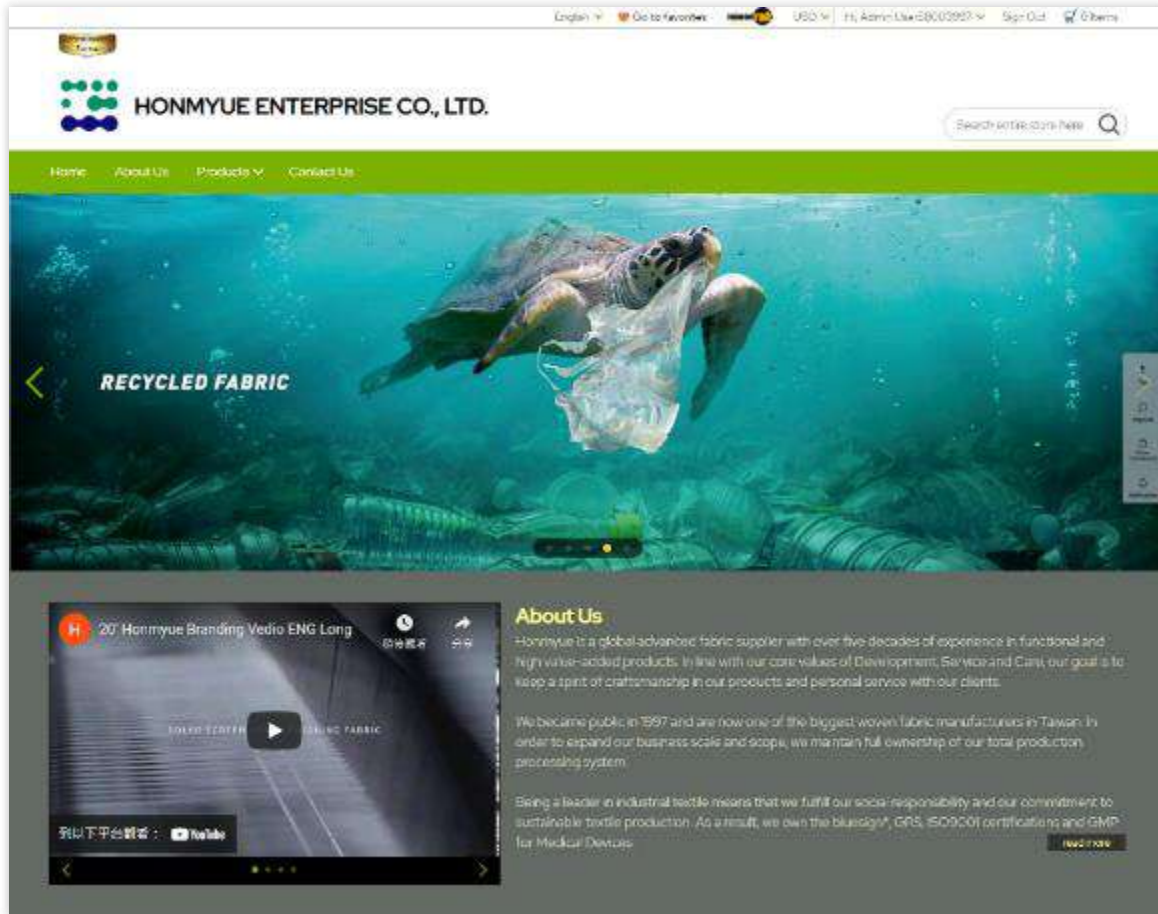
- Brand new business logo
 - ➔ Convey the profession and sustainability
- Full classify menu
 - ➔ screen item faster and more clear
- Convenient quick link
 - ➔ Front page link to each corresponding page
 - ➔ quick link to social platform



Digital Platform

B2B e-commerce platform

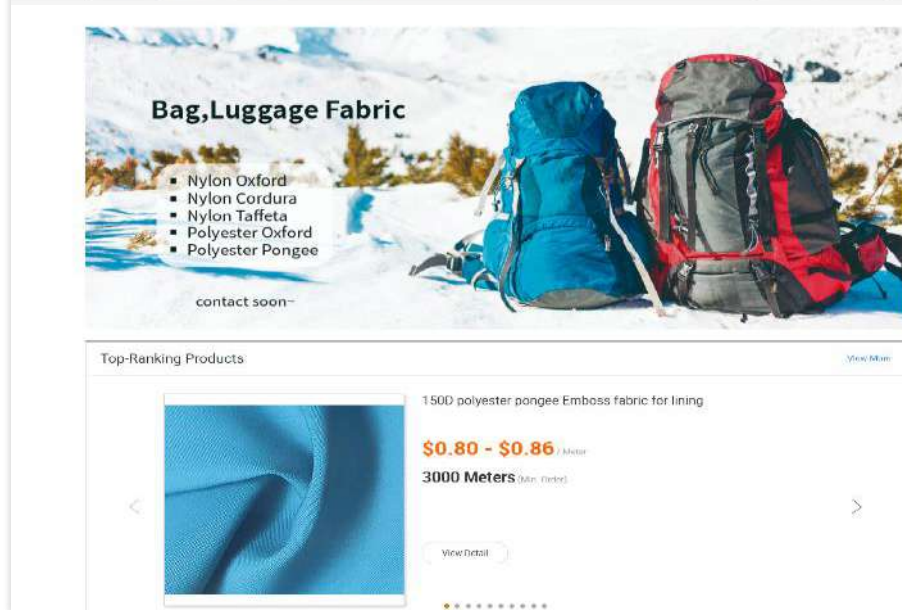
– Taiwan trade website



E-commerce platform


B2B e-commerce platform

– Alibaba.com



MAIN PRODUCTS


HONMYUE ENTERPRISE CO., LTD.



Bag N' Pack Fabric

End Use


- Functional Bag
- Urban Style Bag
- Luggage Bag
- Baby Strollers
- Sleeping Bag
- Tent



Sports Apparel Fabric

End Use


- Sport Wear
- Casual Wear
- Shell
- Down-Proof Jacket
- Ski Jacket
- Raincoat




Eco-Friendly Materials

Materials


- Recycle Polyester
- Recycle Nylon
- Bio-Based Nylon
- Solution-Dyed




1400x1300U Polyester PVC
\$1.15 - \$1.20 / Yard
3000.0 Yards...




Hot sale 2018 4 way stretch fabric lycra
\$2.00 - \$2.50 / Yard
5000.0 Yards...




Durable 4 way stretch waterproof fabric
\$2.50 - \$3.00 / Yard
6000.0 Yards...




wholesale high quality Nylon Oxford 400D PFC-free...




customize high quality nylon oxford 800D abrasion resistant...




Best woven 100% Nylon Taslan 70D*320D denier WR material...




high quality customized Nylon Taslan 70D*160D wind WR...




factory wholesale nylon oxford 1680D abrasion resistant water...




good value wholesale nylon taffeta 70D soft lightweight...




customized PET poly oxford 150D flexible abrasion...



high quality Nylon Taslan 70D*160D wind and water...



best 100% nylon taffeta 70D soft lightweight durable WR...



wholesale high quality Nylon Oxford 200D easy cleaning...

Digital Platform

On line fabric display –
Frontier.cool digital fabric cloud



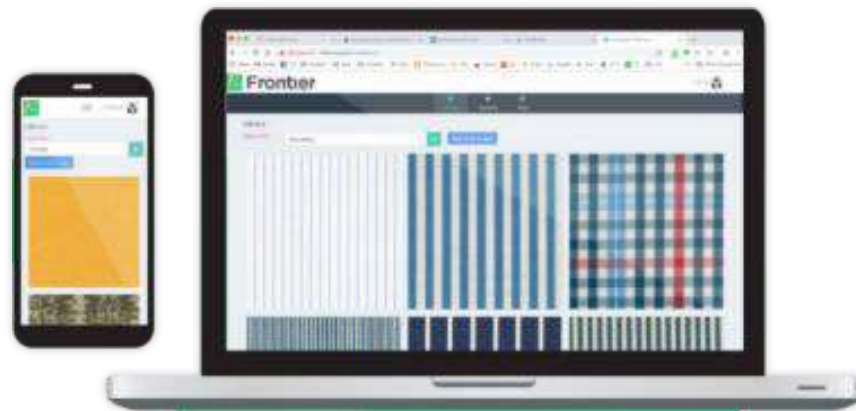
重要資訊

- 證書
- 測試報告
- 布料影片、花型
- 全方位展示產品面向

3D 設計用u3m圖檔

AI分析關鍵字

- 布料命名
- 客人Collection
- 便於搜尋及向客人行銷產品概念



My Collection

Design Team
last update: 4 days ago.
37 samples

Material Team
last update: 4 days ago.
150 samples

Merchandise Te...
last update: 4 days ago.
12 samples

Frontier

SL2278NFW

Woven

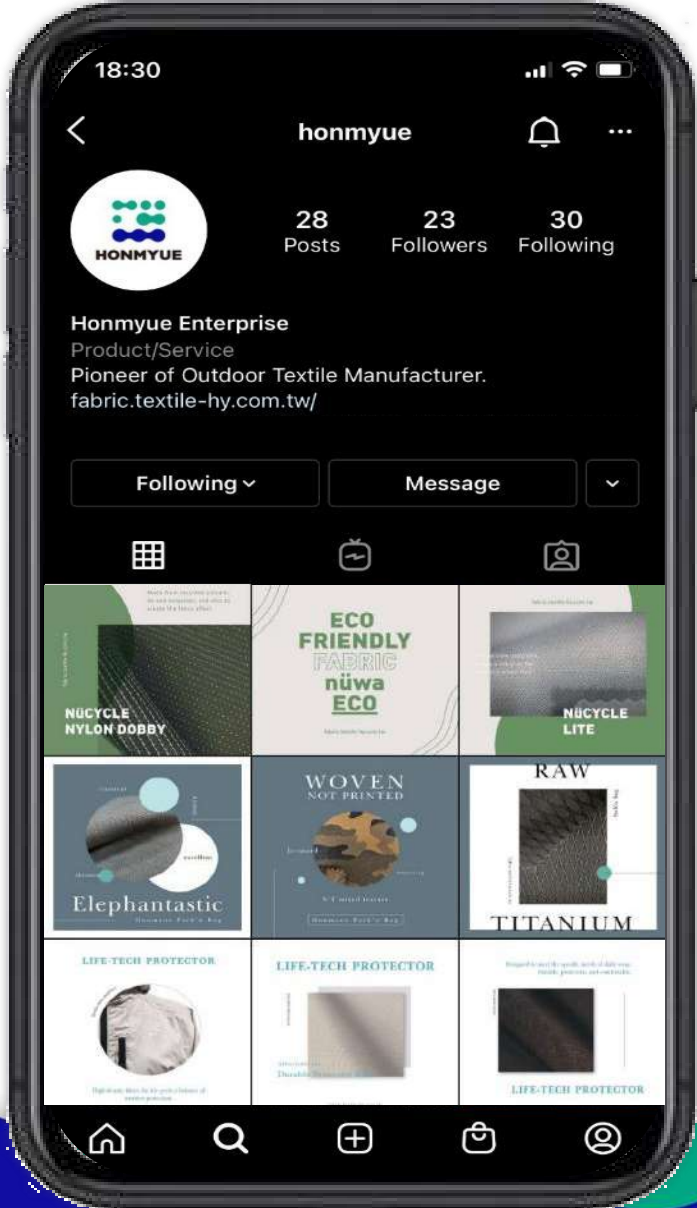
Content:	100% Nylon Solu
Pattern:	Twill
Color:	Green
Weight:	134g/m ² (3.95oz/y
Cutable Width:	60"
Finish:	PFC-Free DWR,N

[Add Favorite](#) [Select Board](#)
[3D Fabric Creator \(Beta\)](#) [3D View](#)

[Change Color](#)

Digital Platform

social marketing platform-
Instagram



Product Image vedio



Sustainability product line



Product Image vedio

Running item product line



Nylon Oxford

Nylon oxford has smooth matte surface. After finishing, nylon oxford fabric resists rips and also is water repellant. It is a flexible and easy to clean fabric with a wide variety of available colors and end uses.

Nylon Oxford

N200D x N200D FDY
N400D x N400D FDY

Taffeta

N70D x N70D FDY

Taslan

N70D x N160D ATY
N70D x N320D ATY

Polyester Oxford

T150D x T150D DTY
T300D x T300D DTY
T600D x T600D DTY

Pongee

T75D x T75D DTY
T75D x T150D DTY

Product Image vedio

Back pack product line



Product Image vedio

Home furnishing product line



On line exhibition and expansion group



Honmyue Enterprise Co., Ltd.

About us
Honmyue Enterprise Co., Ltd.

Key Facts

EST. FOUNDED	EMPLOYEES	REVENUE / YOE	YEAR PRODUCTION	MACHINES
1970	500	\$150,000,000	200,000,000	1,600

Reference Customers

Products

Basic company information

2/1 - 2/5
Home Page (virtual booth)

Catalogue

ISPO Munich

Your messages, Tzh-hui Jheng

Honmyue Enterprise Co., Ltd.

Company Profile | Catalogue

Home | Brandrooms | Visitors | Manufacturing & Suppliers | Apparel | Handgoods & Ingredients

Messages:

- Wissia Geck from **Wissia Geck** (More information requested)
- Visitor **TaylorMade Golf** (ISPO Munich Online)
- Visitor **ISPO Munich Online** (Ecoalf Recycled Fabrics)
- Visitor **ISPO Munich Online** (More information requested)
- Visitor **Honmyue Enterprise** (More information requested)
- Visitor **Willy Bogner GmbH & Co. KG a.A.** (More information requested)
- Visitor **Willy Bogner GmbH & Co. KG a.A.** (More information requested)

More information requested from **VICTORINOX AG**

Dear Honmyue Enterprise Co., Ltd.,
I would like to receive more information about NuCycle Nylon Dobby.
Thank you, Xavier YNNA

Dear Xavier,
Thanks for ur message. This is Eva, Account Manager, in Honmyue. It is so problem for us to provide more information for this series. Our raw material is post-consumer industrial waste. We have a profile to explain the processing, may I have ur email? I can explain and show more inf. for u

On line chatting

On line exhibition and expansion group



Performance Days (online)

Running item and backpack fabrics

5/17 - 5/21
website (virtual booth)

The screenshot shows the Honmyue website interface. At the top, there's a navigation bar with 'PRESS', 'CONTACT', 'EXHIBITOR ACCOUNT LOGIN', 'VISITOR LOGIN', 'FAVORITES', and 'MY BAG'. Below that is a banner for 'the loop' with the text 'GET THE WHOLE SOURCING EXPERIENCE' and 'DIGITAL FAIR WEEK May 17-21, 2021'. The main content area features the company name 'HONMYUE ENTERPRISE CO., LTD.' and its address: 'No.60, Gongxi 1st Rd. 509004 Shengang Township Taiwan 208'. It also lists 'PRODUCTION IN: China, Taiwan'. There are sections for 'PRODUCTS', 'FUNCTIONS', and 'SUSTAINABILITY'. A 'COMPANY PROFILE' section describes the company's history and commitment to sustainability. At the bottom, there are 'DOWNLOADS' for various catalogs and a 'Brand video' player showing a factory scene with the text '20' Honmyue Branding Video ENG' and 'WE LISTEN TO OUR CUSTOMERS AND IMPROVE'.

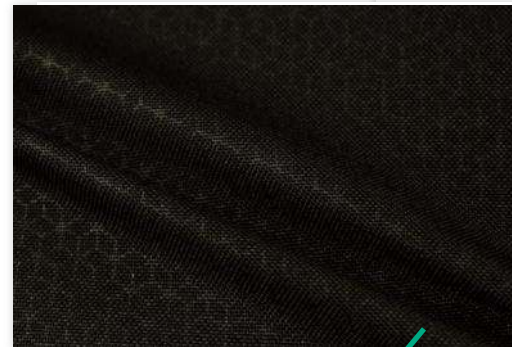
Product PPT

Brand video

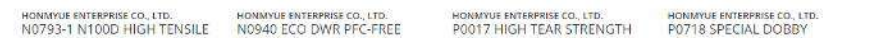
Award fabric

PRODUCT PORTFOLIO PRESENTED BY THE SUPPLIER

40 PRODUCTS



Product PPT for RPB0P-556W-XXL-LPL. It includes the Honmyue logo, the product name, and the tagline 'Safety, Health & Durability'. The composition is 100% PES, and the weight is 199 g/m². The functions listed are: UV protection, water repellency, tear strength, and recyclability. The product information states: 'Made from 100% solution dyed black yarn, which is zero water use in dyeing and therefore zero waste water, zero processing chemicals, less energy, a high level of color consistency across batches of fabric. The fabric embossed geometric pattern and laminating with TPEE film, that is completely recyclable.'



On line exhibition and expansion group



TAITRA (online)

area : Chicago 、 LA 、 Moscow 、 Sydney

Product : Industrial fabric 、 running item 、
backpack fabric 、 Medical fabric

Status : Connect fabric trading company worldwide.

R&D Product Development

Mr.Kuo
RD-Manager

Main Topics of RD Product

Sustainability

- Recycled Material
- Dope Dyed Bio-Based
- Material
- Degradable material
- PFC Free W/R
- Lower Tem. Dying
- Energy Saving
- Digital Printing



RECYCLE
回收再生



SOLUTION DYE
原液染色



BIO-BASED
生質材料



PFC-FREE
無氟撥水

Safety x Protection

- Lightweight and high tenacity
- Anti-Abrasion Resistant
- Reflective and Luminous
- Anti-Static
- Water proof and anti climate
- Fire Retardant



ABRASION
RESISTANT
耐磨



HIGH TENACITY
高拉力



WATERPROOF
防水



ANTISTATIC
抗靜電



FLAME RETARDANT
阻燃



COLOR-FASTNESS
TO LIGHT
高耐日光色牢度

Functionl x Comfortable

- Cotton like
- Wool like
- Liene Like
- Stretch
- Breathable
- Lightweight and keep warm



DOWNPROOF
防絨



STRETCH
四面彈性



ULTRA
LIGHTWEIGHT
超輕量



WATER VAPOR
PERMEABILITY
透溼防水

Currently developing new products



Backpacks

- Raw / Colored Titanium (light weight two tone)
- NüCycle™ Con Pana (recycle cotton-like)
- NuTron PE (High performance)

Furnishings

- HONYI Fine Lounge Plus (outdoor furnishing)
- HONYI PE MESH (recycle mesh)
- Hurrican Mesh (High performance mesh)

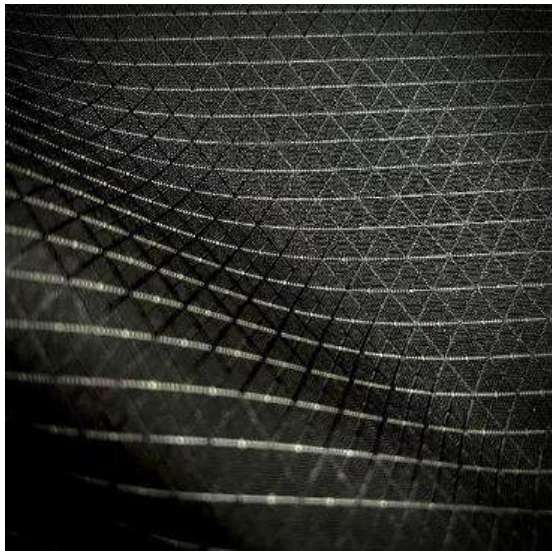
Apparel

- LIFE-TECH PROTECTOR (protective suites)

Raw / Colored Titanium Light weight 2 tone fabric



Brands always focus on light weight development. To satisfy customer need, we keep developing and marketing light weight fabric but will high performance .



NüCycle™ Con Pana Recycle polyester cotton like



Nücycle Con Panna

Eco-friendly material.
A special texture allows the haptics and matte of natural fibres to be imitated.

- With 100% recycle PET, we make this 450D and made our fabric more competitive ◦
- More price competitiveness compare to cotton , and the touch provide nature feeling. ◦
- With special weaving, anti-tear function, and cotton feeling, suitable for daily backpack.
- Abrasion pass 1000 cycle (H-18 500g)

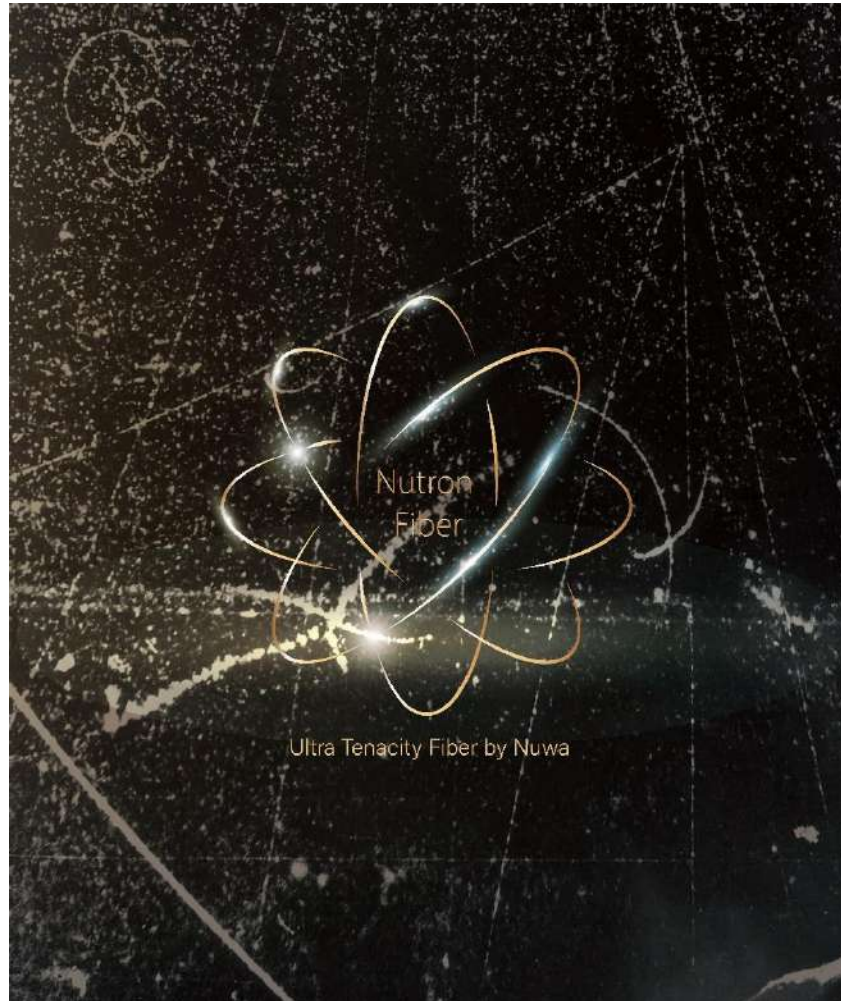


Design No: P1617
Content: 100% RE-PET
Description: T450D*T450D
Finishing: PD+C0 WR+PU*2



Design No: P1618
Content: 100% RE-PET
Description: T450D*T450D
Finishing: PD+C0
WR+PU900MM

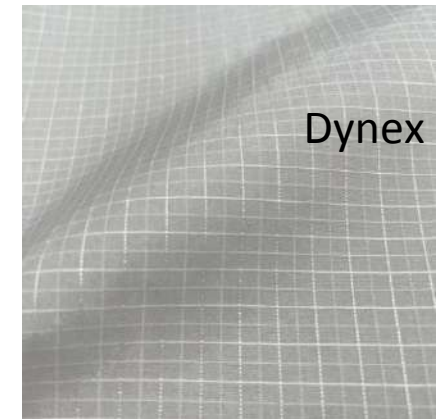
NuTron High performance PE fabric



- NuTron is made from high performance and abrasion resistance PE fabric ,with high durability and anti-cutting fuction.
- Light weight anti-tear structure, easy portable and climbing under heavy weight.
- Twisted with Nylon and PE, unique color effect.



Design No: M0666
Content: 78%N 18%T 4%PE
Description:
N200D+(N600D+PE200D)]*
(N600D+T300D)
Finishing: PD+WR+PU530MM



Design No: M0671
Content: 87%N 6%T 7%PE
Description:
(N105D+T150D+PE200D)
*(N105D+T150D+PE200D)
Finishing:PD+WR+PU800MM

HONYI Fine Lounge Plus Outdoor furnishing fabrics

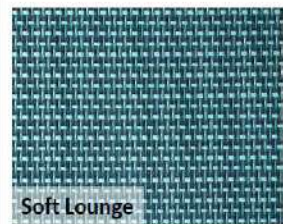


HONYI Fine Lounge Plus is made of new type 2 tone solution dye; the color is vivid and color fastness is excellent. It improves the weakness of abrasion and crisp on PP compound , and combine nano water repellent ;it is the most competitive outdoor furnishing.

Lounge

The comfortable outdoor sling seat is crafted from lounge fabric with a classic textured to offer a softness and unique resistance.

Non-fading, UV and weather-resistant materials ensure that the lounge always looks marvellous, fitting perfectly with any contemporary decor.



Soft Lounge

Design No: NT70112
Content: PET39%*PVC61%
Composition:
(PVC500D+T20'S/2)*(PVC1000D+T20'S/2)
Weaving Pattern: 2/2 Twill



Fine Lounge

Design No: NB30405
Content: PET 9% PVC 51% PP 40%
Composition:
(PVC150D+PP660D)*(PVC150D+PP660D)
Weaving Pattern: 2*2



Vision Lounge

Design No: SYJ80-0455
Content: PET 26% PVC 61% PP 13%
Composition:
PVC1000D*(PVC750D+PP500D)
Weaving Pattern: 1*3



Ottoman Lounge

Design No: SYJ80-0472
Content: PET 27% PVC 63% PP 10%
Composition:
(PVC1000D+PP660D)*PVC1000D
Weaving Pattern: 1*1



HONYI PE MESH

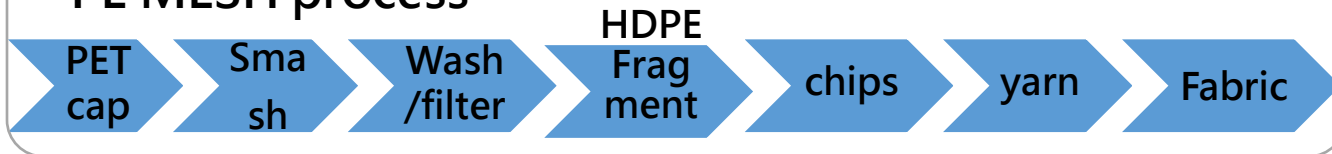
Environmental protection mesh



Recycle the PET bottle , make it high quality recycle PE raw material , HONYI PE MESH recycle and reuse 25% HDPE , we provide sustainability with environmental friendly.



PE MESH process



Hurricane Protection High performance curtain

Hurricane protection is a high strength, tough polyethylene compound fabric, it can resist strong wind, water, and fragment from hurricane. It is advance in protection so can avoid impact from strong wind.



Series	SYJA0-0687	ASTM
Composition	Vinyl 67%*Polyester 19%*UHMW-PE 14%	
Diameter (mm)	Warp 0.68 , Weft 0.75	
Openness factor	9% OF	
Thickness	1.30mm(+/- 5%)	
Weight	21oz/yd2 / 721g/m2	D3776
Fabric count	22 Warps x 13.5 Wefts	D3775
Tensile Strength	Warp 782 , Weft 621	D5034
Tearing Strength	Warp 213 , Weft 454	D2261
Elongation Rate	Warp 28% , Weft 23%	D5034
Bursting Strength (psi)	1010	D3786
Puncture Resistance (lbf)	over 56	D4833
Color Fastness to light	Grade>7	ISO 105 B02:2000
Fire resistance	NFPA701(USA) – FR CA/TB117-2013(USA) FMVSS302(USA) EN1021- 1(Euro)	
Standard Width	126"	
Standard roll length	30YD	
Cutting	best result with crush cutting	
Welding	thermal, HF, ultrasonic, sewing	
Cleaning	remove dust from the fabric surface, then wipe gently with a humid soft sponge while using a mild detergent	

LIFE-TECH PROTECTOR

Protective clothing fabric



Products

Features



- HD Polyester 75D (280T~295T) with Durable WR
- PASS AAMI PB 70 Level 2~3



- Durability - Maintain AAMI PB 70 Level 2~3 after 40~80 times of wash
- Light weight and breathable
- Water repellent, Anti-wind, Anti UV protection



- Sustainable



- Cost effective



- Suitable for medical wear, casual wear, work wear especially for express delivery, Logistics and service industry



RD Patent



M456370_Photocatalyst Yarn

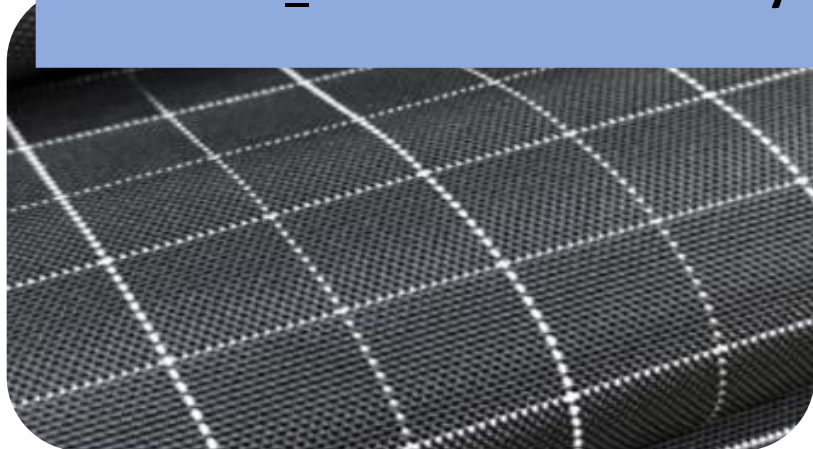


M565209 _ PVC Coated Yarn

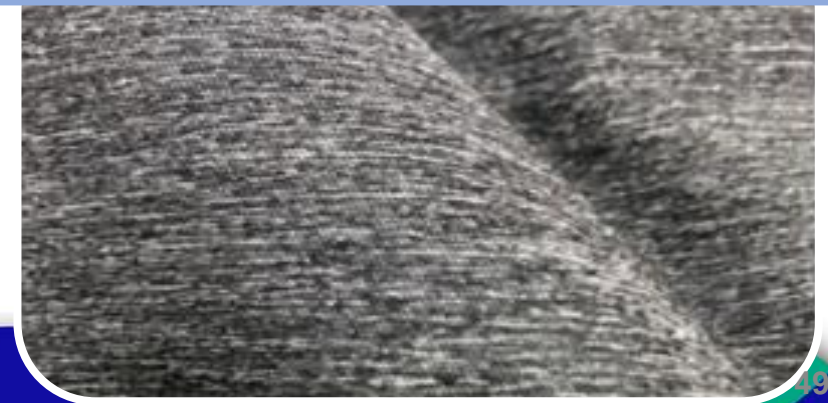


Raw Material

M565209_Reinforce Reflective yarn



M562856 _Cooling Yarn Structure



M562968_Cooling Yarn Structure



RD Patent

M506837-Spacedye woven fabric



M553601_Luminous solar screen

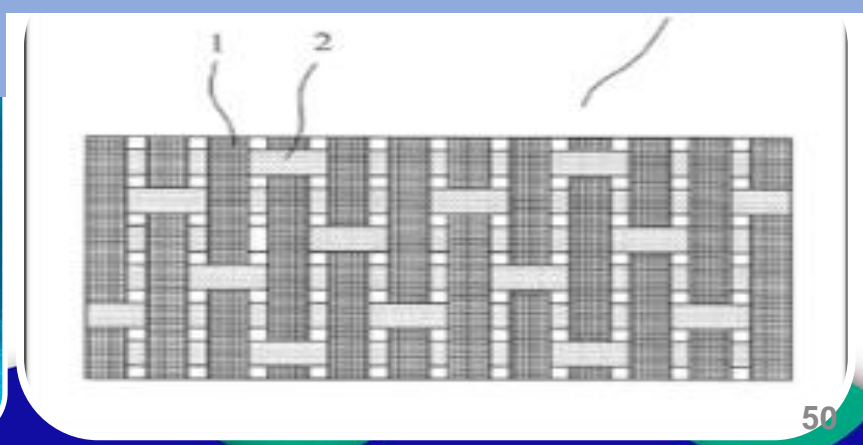


Weaving Part

M553733_High tenacity mesh



M566722_ECO-Friendly Mesn



•M581604_Repairable Fabric



RD Patent

•M551425_Reflective lamination fabric

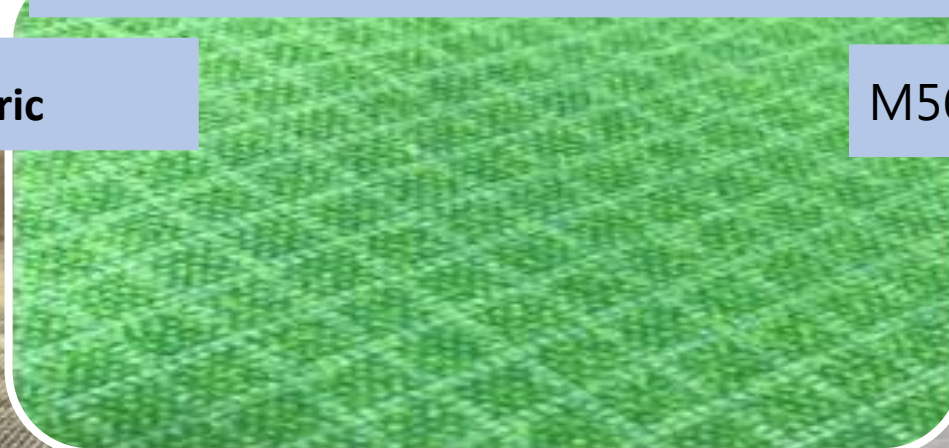


M553735 _Embossed mesh



Finishing

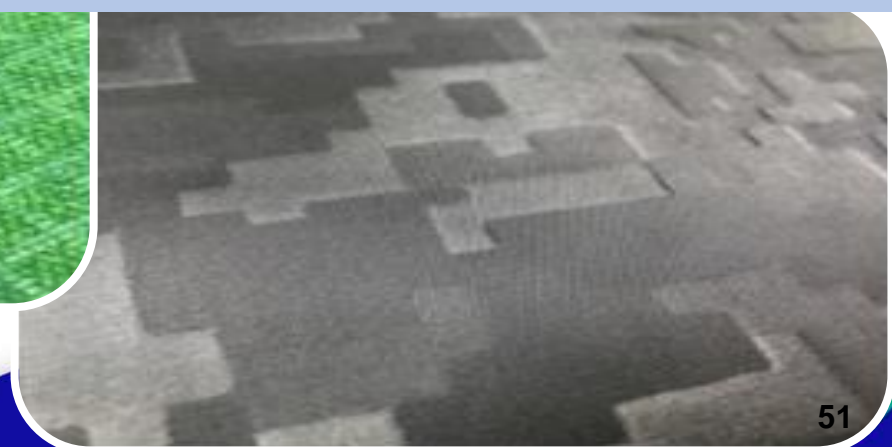
M563348_Emboss Wax fabric



M559330_Camouflage crinkle fabric



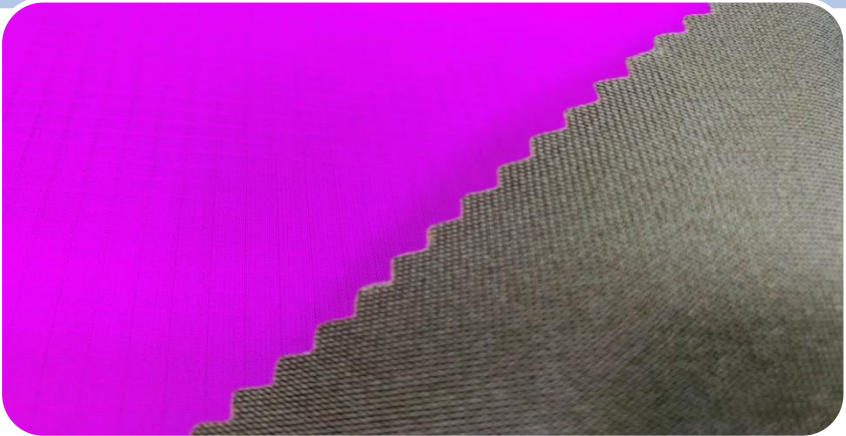
M563358 _Multi-layer emboss fabric



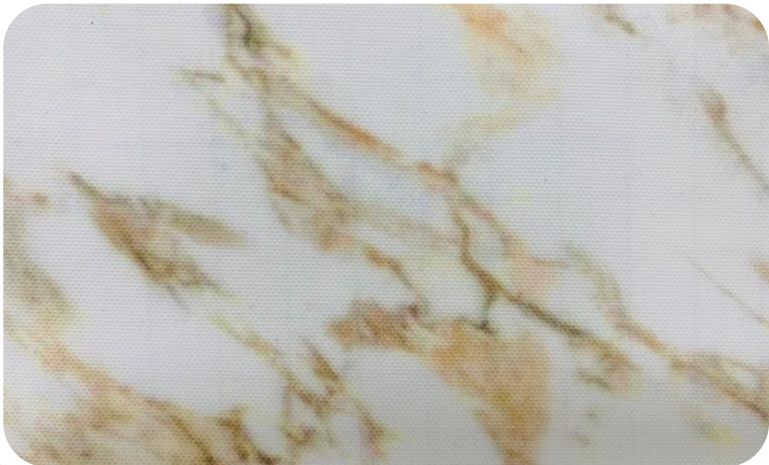
RD Patent

Finishing

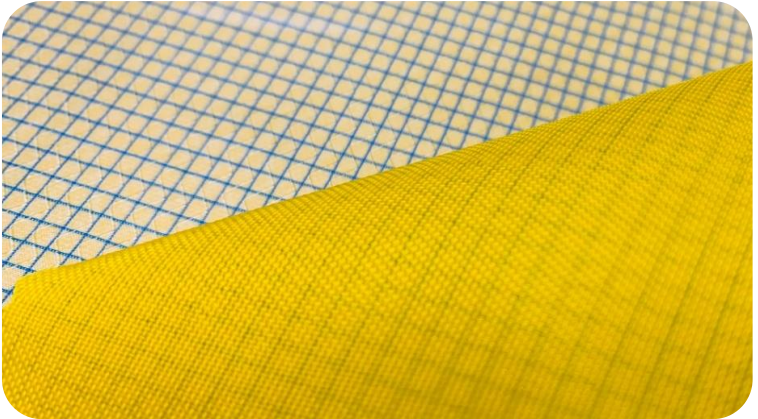
M582901_3 layer lamination backpack fabrics



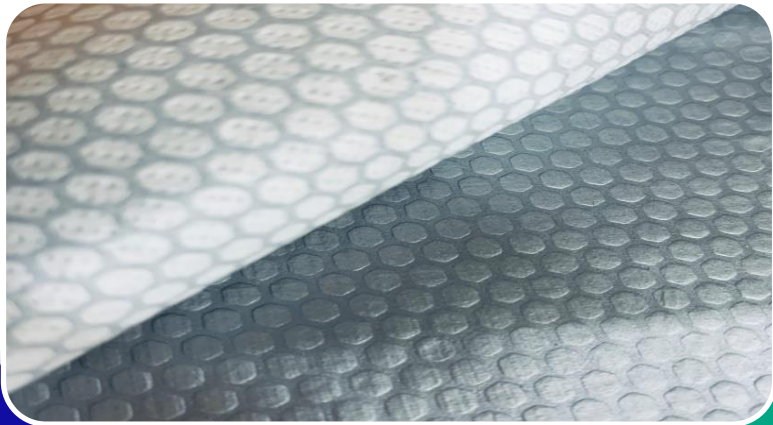
M581125_Anti-Abrasion Resistant printing fabric



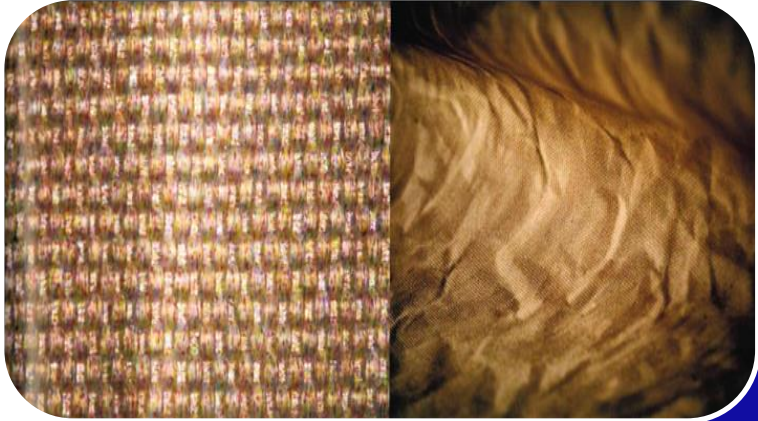
M581531_2 layer lamination multi-color effect



M581115_Paper feel lightweight fabric



I76067



2016-2020 ISPO Trend Award



2016



2018



2020



2017



2019



2021 ISPO Trend Award



N0891-1
100% Nylon
58" 360 gsm
PD+Digital Print+TPU on Top (0.1mm)

Using the unique mineral texture design of natural marble, combined with digital printing technology and eco-friendly waterproof and abrasion resistant coating technology, let the outdoor fabrics are not only fashionable, but also natural textured looking.

RPM0P-223W
100% Polyester
58" 350 gsm
PD+WR+PU

N1014
100% Nylon
58" 120 gsm
PD+WR+PU
+Debossed Print Back



M0652
50% Nylon, 50% Polyester
58" 290 gsm
PD+WR+PU

Camouflage style design has always been an indispensable classic element in outdoor activities. The use of dual material collocation and high-density jacquard weaving technology allows the fabric to show fine texture and colors, and it makes outdoor products both stylish and durable.

NW-9140
84% Nylon, 16% Polyester
58" 45 gsm
PD+WR+Cire+PU

SZET0-561-XDF
100% Polyester
58" 195 gsm
PD

Honmyue Enterprise Co., LTD (1474)

Weaving a better world with you, together

