

Honmyue Enterprise Co.,LTD (1474) ·

2024 Investor Conference

Weaving a better world with you. Together.

2024/05/30

Taiwan Stock Exchange

WEAVING A BETTER WORLD. TOGETHER.



HONMYUE
弘裕企業

Disclaimer



- The information published in this conference is for our company use only , including Operating Achievements 、 Financial Status & Business development.
- Our Company never announce Financial Forecast , and the opinions of Company' s financial 、 Business 、 Q&A and Business development might be slightly different in the future. The causes of the differences could be varied from market 、 fluctuation of price 、 competitions 、 Global economics 、 Fluctuation of International Exchange 、 bargain of suppliers, to Risk factors that could not be controlled .
- This conference represents our company' s view of the future. We will not be responsible for updating any changes or adjustments.

Agenda

- Company History
- Financial Statement
- New development & Marketing
- Q&A

Company Introduction

Mr.Hsu
Spokesman
Manager

Company information



Milestone

Found in
1970

Listed in
1999

IPO in 2000

Capital

NTD
1.298
billion

EPS

2021 : 15.93

2022 : 16.28

2023 : 15.43

2024 Q1: 16.24

Certification

1998.02 : ISO9002

2008.05 : ISO14001

2010.11 : BLUE SIGN

2015.08 : ISO9001

2020.09 : GRS

Production Site



Taiwan :

- ◎ Chenghua (HQ)
 - Shengang/Hemei/Chuansing (Weaving)
- ◎ Honmyue Taipei Office
- ◎ Nuwa Enterprise Co., LTD.
- ◎ Yu Zhan Startup Co.,LTD(Dying)



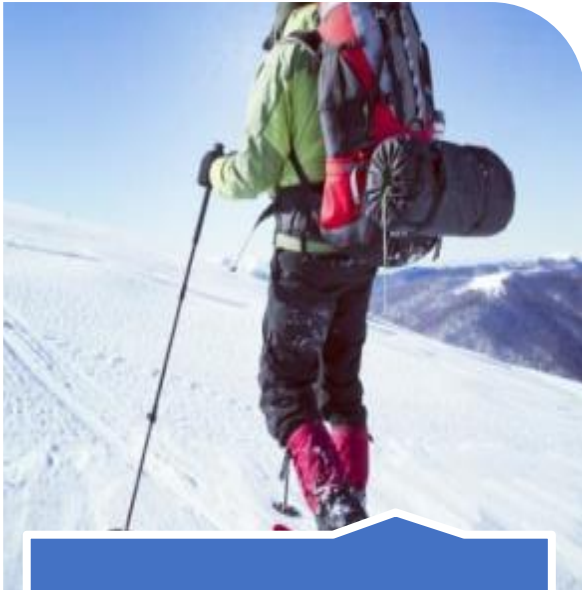
China :

- ◎ Honmyue Textile(Zhejiang)Co.,LTD.
- ◎ Jiujiang DeYu Co., Ltd. (Planning)
- ◎ Jiujiang Hongzhi Co., Ltd.

Vietnam :

- ◎ Grand and Great Textile.(Joint Venture)

Product Application



Industrial Fabrics



Apparel Fabrics



Furnishing Fabrics



Medical Textiles

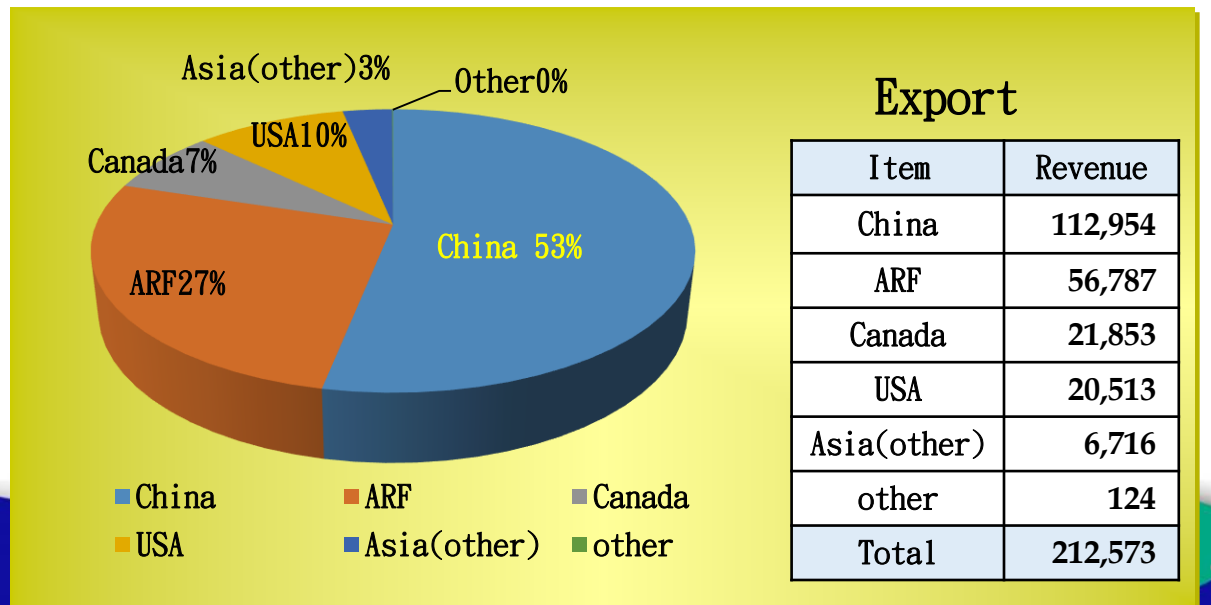
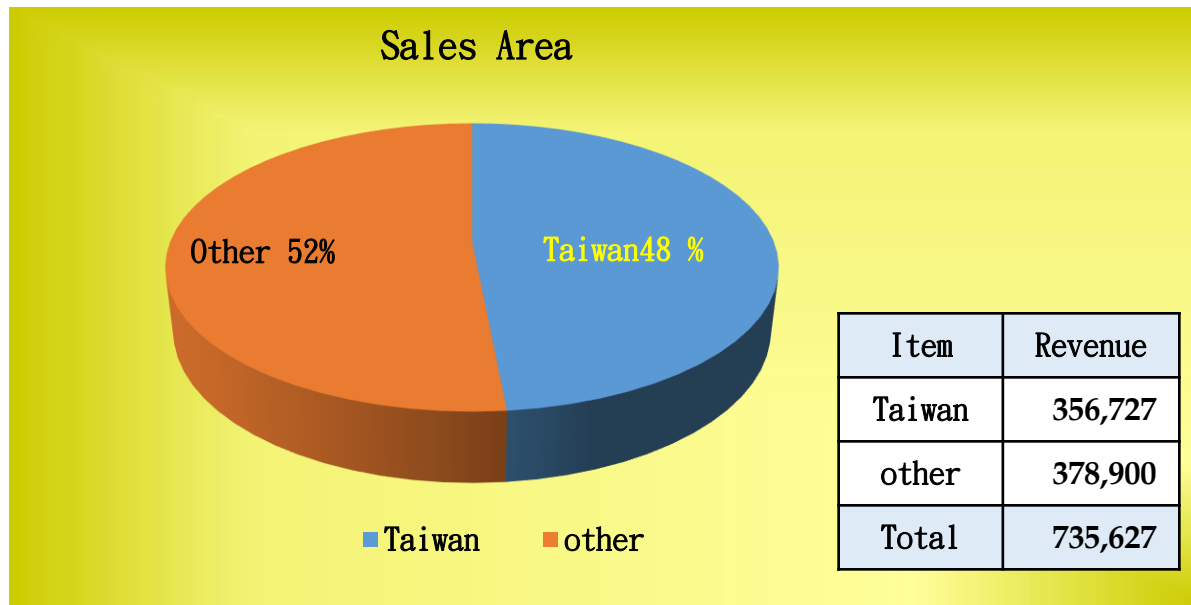
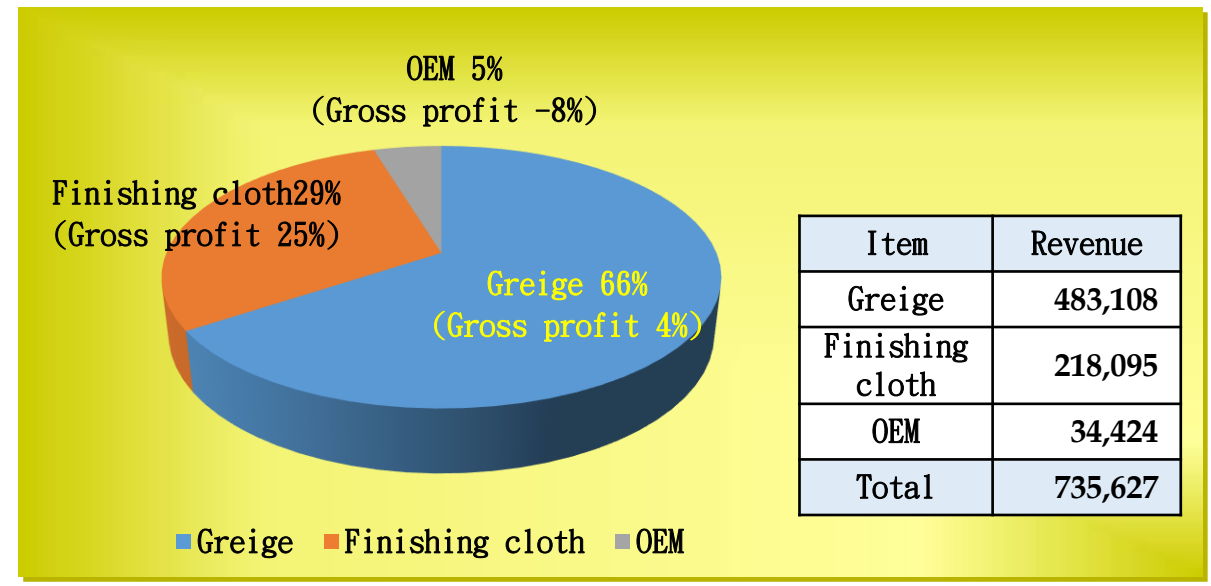
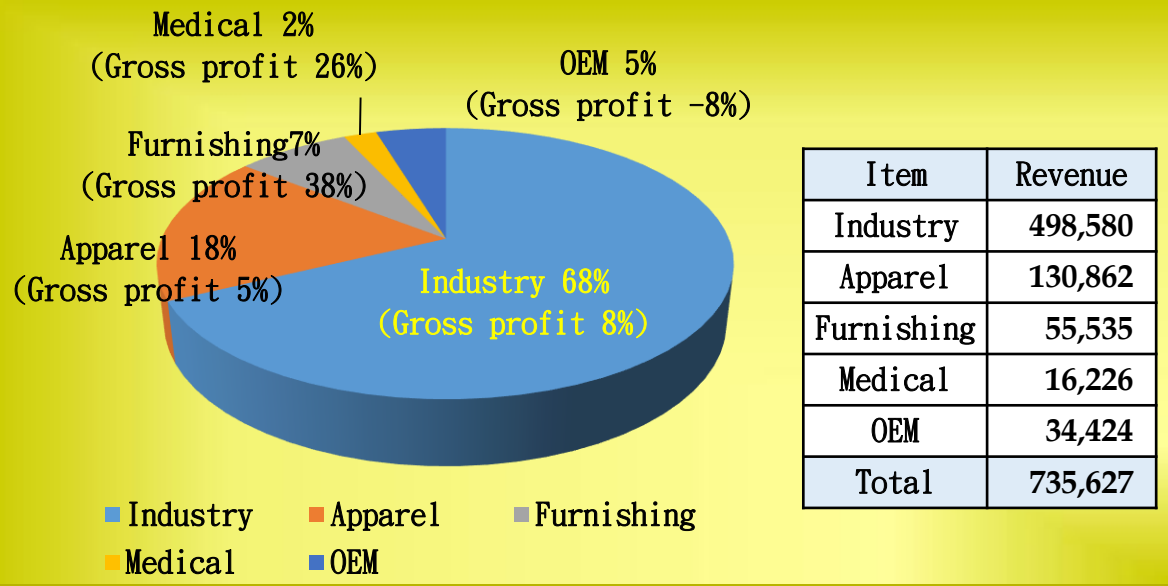
Financial Status

Product portfolio and gross profit (Consolidated Financial)

2024.01~2024.03



unit : Thousand NT dollars



consolidated income statement



unit : Thousand NT dollars

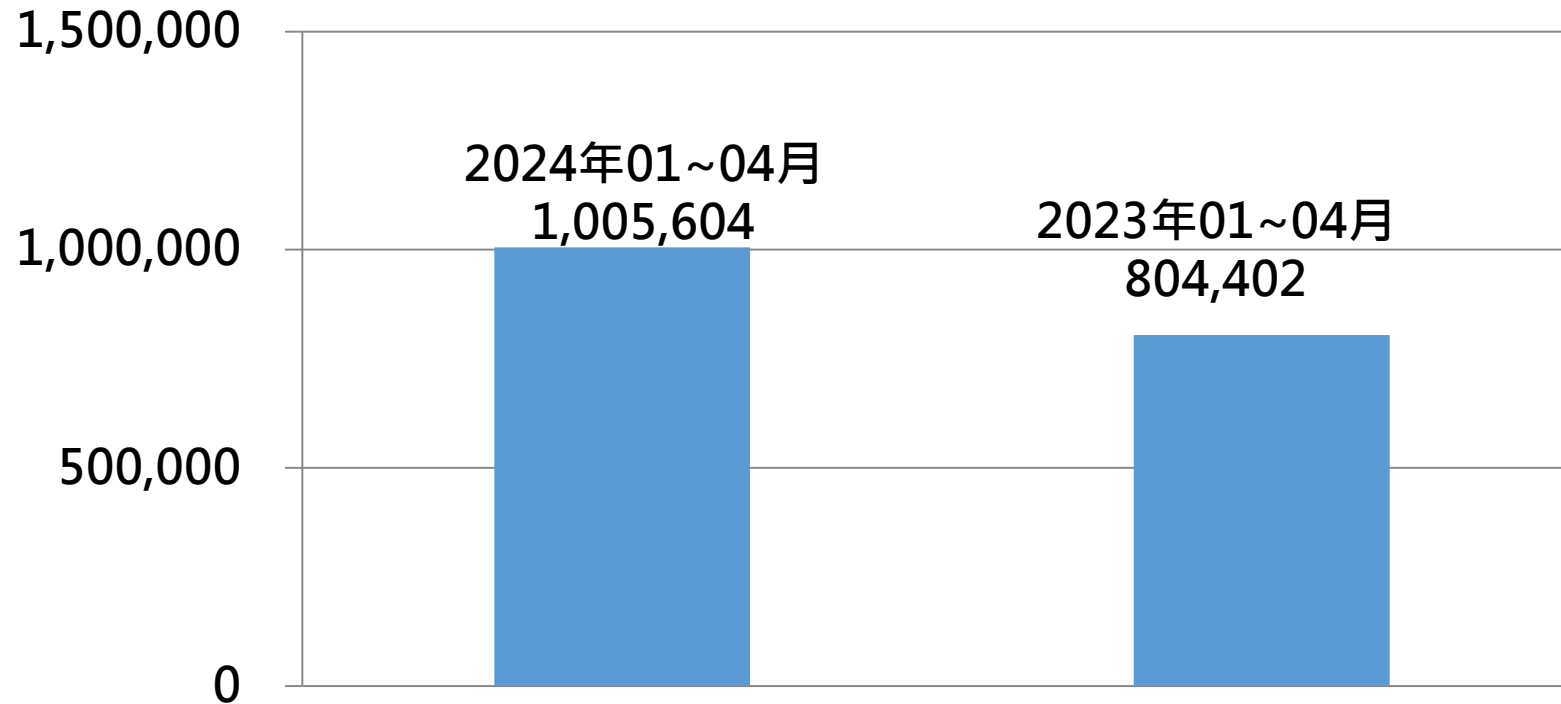
Item	2024 Jan.~Mar.	2023 Jan.~Mar.	Difference	
			Amount	%
Net Revenue	735,627	622,284	113,343	18%
Operating Cost	661,187	573,059	88,128	15%
Gross profit	74,440	49,225	25,215	51%
Gross margin	10%	8%	2%	
Income From Operations(Loss)	(15,750)	(26,354)	10,604	
Net Income(Loss)	81,630	(20,535)	102,165	
EPS (In NT\$ dollars)	0.62	(0.15)	0.77	

Revenue



Consolidated Revenue

unit : Thousand NT dollars



Year	2024 Jan.~Apr.	2023 Jan.~Apr.	Difference	
			Amount	%
Revenue	1,005,604	804,402	201,202	25.01%



New Development &
Marketing promotion

RF Manager

Mr.Guo





New development

Product research and development focuses on environmental protection and sustainability



RECYCLED

#recycle materials

RECYCLABLE

(mono-material)

#Easy to recycle (mono material)

RESOURCE REDUCTION

#reduce resource consumption



New key products developments

Easily Recyclable

PACK'N BAG & SOFT EQUIPMENT

- MonoPoly
- Uni-Nylon

Recycled Materials

PACK'N BAG & SOFT EQUIPMENT

- Eco Lining
- Trash Yelling
- No More PVC

HOME & CONTRACT

- HONYI EcoLite
- ENVIVE r-PVB
- ENVOLVE r-TEX

APPAREL

- Recycled Fishery Waste
- Textile to Textile
- Carbon Capture
- Easy Move (Recycled)
- Corduroy Spandex (Recycled)

Reducing Resource Consumption

PACK'N BAG & SOFT EQUIPMENT

- NüPalette HT

RECYCLED



Sustainable Shadings



Furnishings



Window Covering



Outdoor Furnishings

Use recycled materials to reduce the using of virgin raw materials, also reduce the waste.



r-PET Recycled from post-consumer bottles collected from land and ocean



r-TEX Recycled from post-industrial textile waste



r-PVB Recycled from PVB laminate film waste sourced from windshields and architectural glass



RECYCLABLE (mono-material)



MONOPOLY UNI-NYLON



Backpack

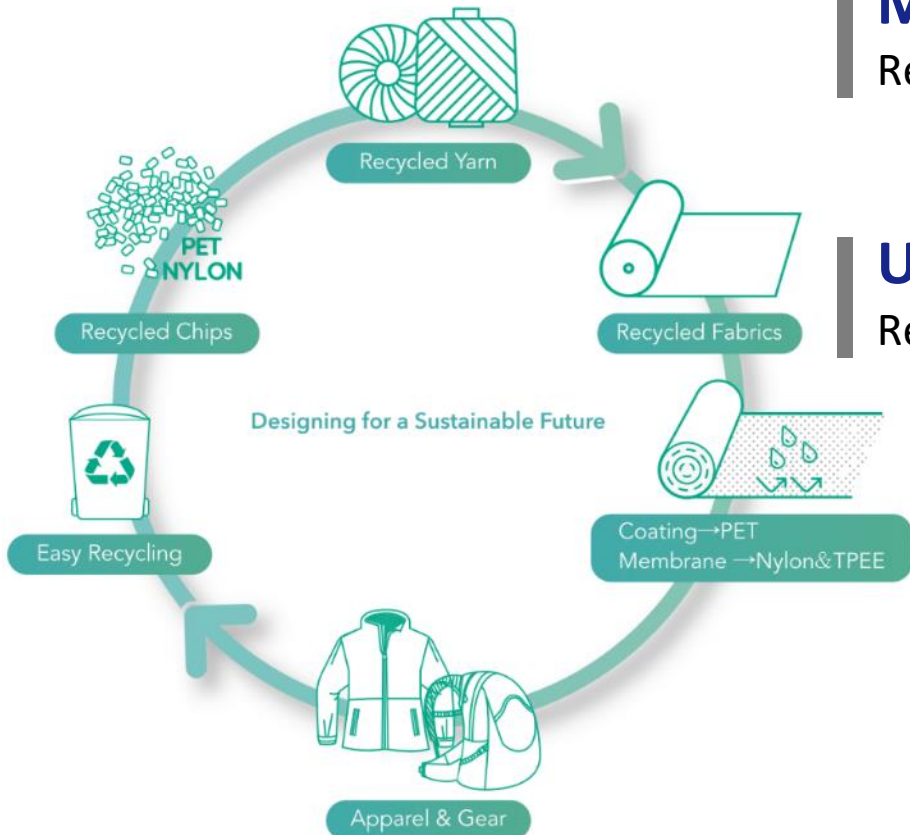


Outdoors



Apparel

Made from single material component. Compared to composite materials, single materials are easier to disassemble and be recycled, increasing recycling capacity and promoting a sustainable economy.

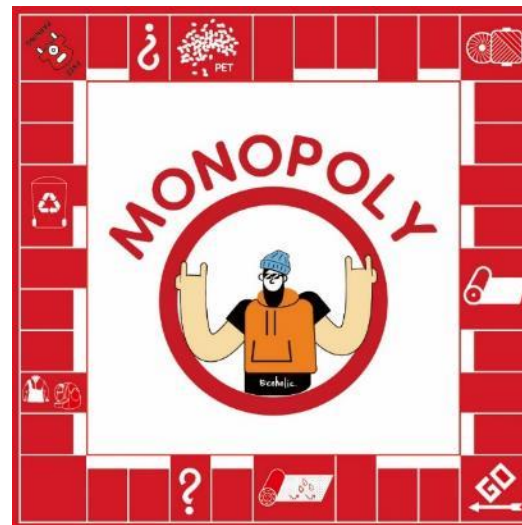


MONOPOLY

Recycled Polyester + PET Coating

UNI-NYLON

Recycled Nylon + Nylon Membrane



RESOURCE REDUCTION

NüPalette HT



Backpack



Outdoors

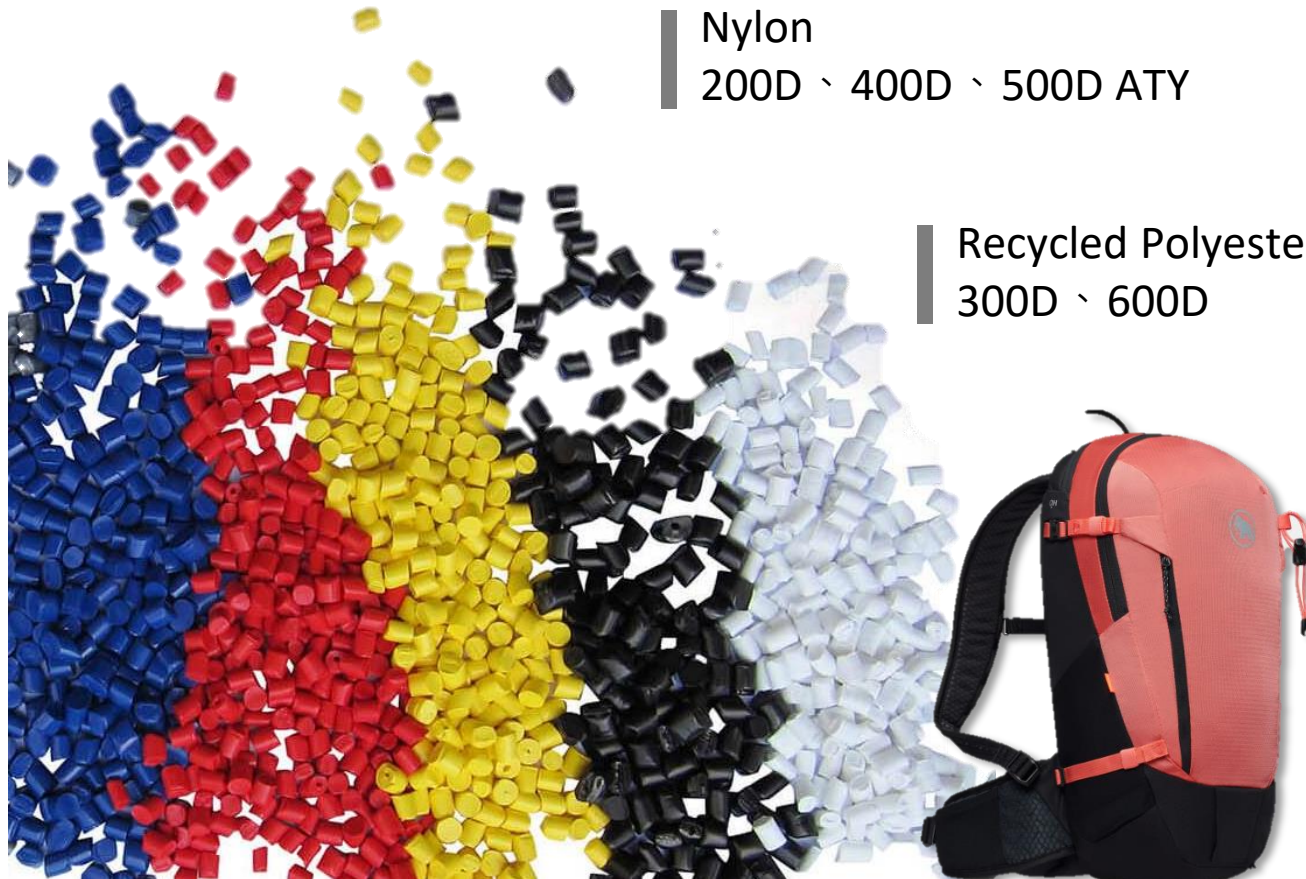


Apparel

Made from 100% High-Tenacity dope-dyed yarn, this vibrant, water-saving, energy-efficient, carbon-reducing, and highly durable product is created through a CMYK four-color printing and weaving process.

Nylon
200D、400D、500D ATY

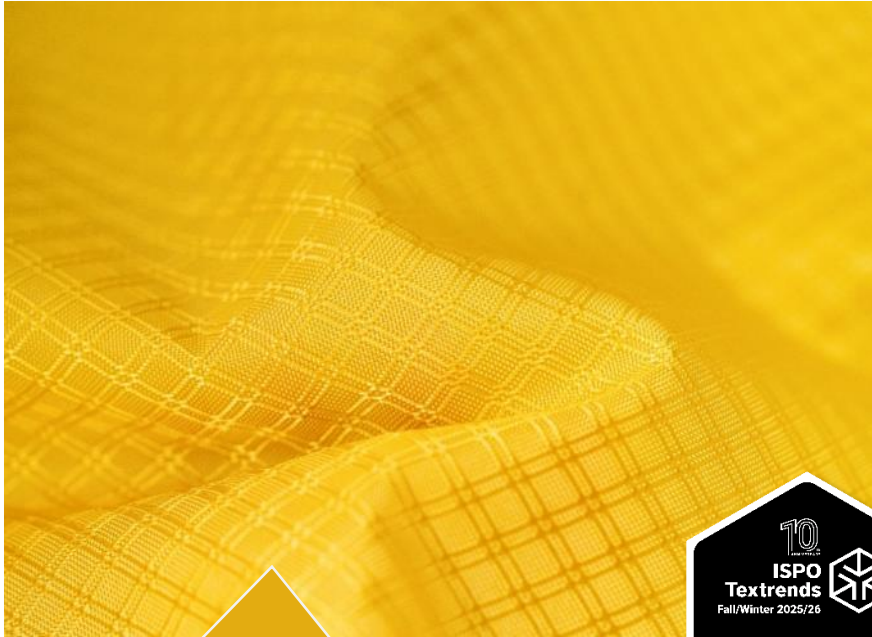
Recycled Polyester
300D、600D



C	M	Y	K	W
 SL2852-BB Blue Blue	 SL2852-RB Red Blue	 SL2852-YB Yellow Blue	 SL2852-KB Black Blue	 SL2852-WB White Blue
 SL2852-BR Blue Red	 SL2852-RR Red Red	 SL2852-YR Yellow Red	 SL2852-KR Black Red	 SL2852-WR White Red
 SL2852-BY Blue Yellow	 SL2852-RY Red Yellow	 SL2852-YY Yellow Yellow	 SL2852-KY Black Yellow	 SL2852-WY White Yellow
 SL2852-BK Blue Black	 SL2852-RK Red Black	 SL2852-YK Yellow Black	 SL2852-KK Black Black	 SL2852-WK White Black
 SL2852-BW Blue White	 SL2852-RW Red White	 SL2852-YW Yellow White	 SL2852-KW Black White	 SL2852-WW White White

Award-Winning Innovative Products

ISPO TEXTRENDS FW 2025/26



N1156

- Harmonization of land and ocean recycled materials into a high-performance knitted product, simultaneously reducing virgin raw material usage and reliance on petroleum-based resources.

SFPX0-0835-XWR

- An innovative knitted fabric with enhanced moisture wicking properties, providing a fresh and dry wearing experience and sensitivity to body movements.



Selection

SFNK4-0857-XWR

- Utilizing recycled materials from land and ocean, this low-density knitted fabric is the material choice with the lowest environmental impact.



Selection

P1760

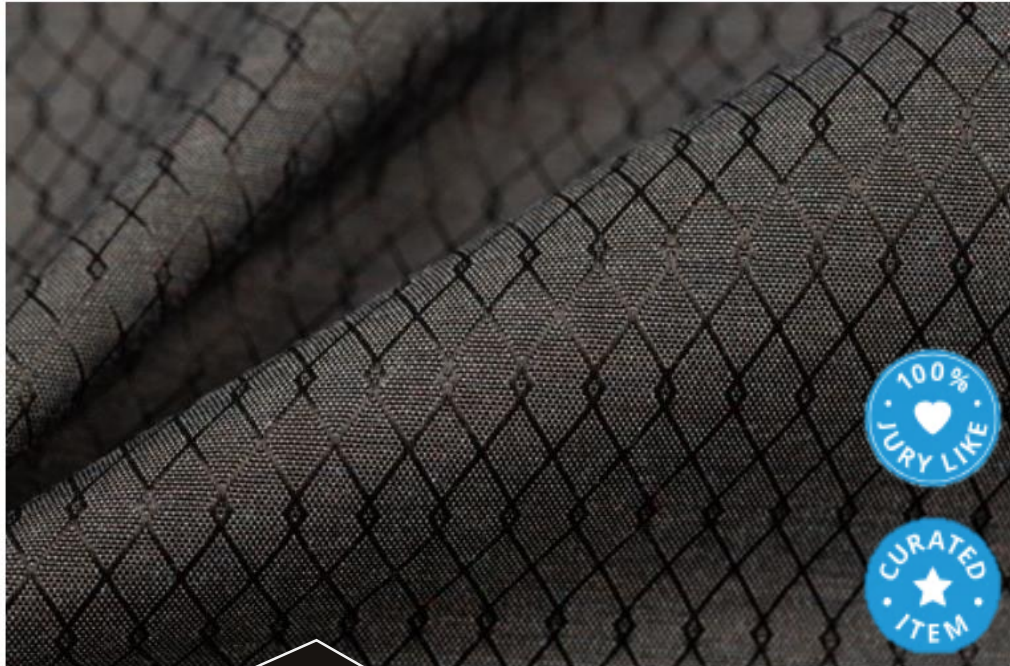
- A new material made from recycled ocean waste combines functional textiles and eco-friendly manufacturing. This unified fabric features moisture-wicking and quick-drying properties, capturing the essence of a streamlined ocean lifestyle.



Award-Winning Innovative Products



Performance Forum Fabric March 24'



We're Trash!

- Made from recycled PET bottles and textile waste, featuring unique diamond weaving patterns, combining eco-friendliness and functionality, suitable for bags and outdoor gear.

MonoPoly

- 100% polyester raw colored yarn paired with PET coating. The production process does not involve dyeing, effectively reducing dyeing wastewater and energy consumption. The single-material design ensures easy recycling, implementing a circular economy production model.










Marketing

Marketing Promotion



- 2024 Exhibition & Promotion Activities

– Progress overview:



	Activities	Date	Place	
Exhibit	 <p>R+T Stuttgart Weltleitmesse für Rollläden, Tore und Sonnenschutz</p>	R+T Stuttgart	2/19 – 2/23	Stuttgart, Germany
Visit	 <p>IWA OUTDOOR CLASSICS</p>	IWA Outdoor Classics	2/29 – 3/3	Nürnberg, Germany
Exhibit	 <p>PERFORMANCE DAYS functional fabrics roadshow</p>	Performance Days March	3/20 – 3/21	München, Germany
	 <p>techtexsil</p>	Techttextil Frankfurt	4/23 – 4/26	Frankfurt, Germany
Sourcing	 <p>TITAS</p>	TITAS Spring Sourcing Fair	5/9 – 5/10	Taipei

Marketing Promotion



- 2024 Exhibition & Promotion Activities

– Progress overview:

		Activities	Date	Place
Exhibit		 Spoga+gafa	6/16 – 6/18	Cologne, Germany
		 Intertextile Shanghai Apparel Fabrics – Autumn Edition	8/27 – 29	Shanghai, China
	Sourcing	 TITAS & Autumn Sourcing Fair	10/15 – 10/17	Taipei
		 Performance Days October	10/23 – 10/24	Münich, Germany

Marketing Promotion



- **Exhibition - 2/19~23 R+T Stuttgart**

R+T Stuttgart, held every three years, is the world's leading window and door shading exhibition, attracting professional buyers from over 130 countries. Our main goals are :

- 1) Showcase the latest sunshade products and boost brand awareness.
- 2) Explore new markets and find international partners.
- 3) Understand industry trends and market demand changes.



Marketing Promotion



- **Exhibition - 3/20~21 Performance Days March**

Performance Days is a biannual professional exhibition for functional textiles and innovative materials. It features standard booths, an image area, and seminars. This event will select top suppliers with strong development capabilities, providing an excellent platform for showcasing innovation and exploring business opportunities, especially for Taiwanese manufacturers of sustainable textiles.



Marketing Promotion



- **Exhibition - 4/23~26 Techtexsil Frankfurt**

Techtexsil Frankfurt is the largest international technical textiles exhibition, attracting top companies and professional buyers. It showcases functional textiles, non-woven materials, and features technology forums and seminars. Located in Frankfurt, a key financial hub, it offers valuable insights and business opportunities, making it a crucial industry platform.



Marketing Promotion



- Sourcing Fair - 5/9~10 TITAS Spring Sourcing Fair

The TITAS spring procurement meeting, backed by Taiwan's Ministry of Economic Affairs, hosted 13 international brands for 200 one-on-one negotiations with 50 exhibitors.

Focused on spring/summer 2026, buyers sought eco-friendly, certified textiles like Bluesign® and Oekotex, and lightweight functional fabrics. The event strengthened future business ties. °

Brands in contact:



Salewa
< 義大利 >



O'Neill
< 荷蘭 >



Cape Union
< 南非 >



MIZUNO
< 日本 >



Macy's
< 美國 >



WE Fashion
< 荷蘭 >



AEON
< 日本 >

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