

**Honmyue Enterprise Co., LTD (1474) ·**

# **2025 Investor Conference**

*Weaving a better world with you. Together.*

**2025/03/18**

Taiwan Stock Exchange

WEAVING A BETTER WORLD. TOGETHER.



# Disclaimer



- The information published in this conference is for our company use only , including Operating Achievements 、 Financial Status & Business development.
- Our Company never announce Financial Forecast , and the opinions of Company' s financial 、 Business 、 Q&A and Business development might be slightly different in the future. The causes of the differences could be varied from market 、 fluctuation of price 、 competitions 、 Global economics 、 Fluctuation of International Exchange 、 bargain of suppliers, to Risk factors that could not be controlled .
- This conference represents our company' s view of the future. We will not be responsible for updating any changes or adjustments.

# Agenda

- Company History
- Financial Statement
- New development & Marketing
- Q&A

# Company Introduction

**Mr. Hsu**  
**Spokesman**  
**Manager**

# Company information



## Milestone

Found in  
1970

Listed in  
1999

IPO in 2000

## Capital

NTD  
1.298  
billion

## BVPS

2022 : 16.28

2023 : 15.43

2024 : 16.46

## Certification

1998.02 : ISO9002

2008.05 : ISO14001

2010.11 : BLUESIGN

2012.07 : GMP

2015.08 : ISO9001

2020.09 : GRS



# General Manager Guo Zhengpei has been honored as the 24th President of the Silk Weaving Association.



New Chairman of the Silk Weaving Association Kuo Cheng Pei (right) 、 Honorary Chairman Juang Lao-Ming (left) 、 Executive Supervisor Li Ye-Yi. (middle)

# Production Site



## Taiwan :

- ◎Chenghua (HQ)
  - Shengang/Hemei/Chuansing (Weaving)
- ◎Honmyue Taipei Office
- ◎Nuwa Enterprise Co., LTD.
- ◎Yu Zhan Startup Co.,LTD(Dyeing)



## China :

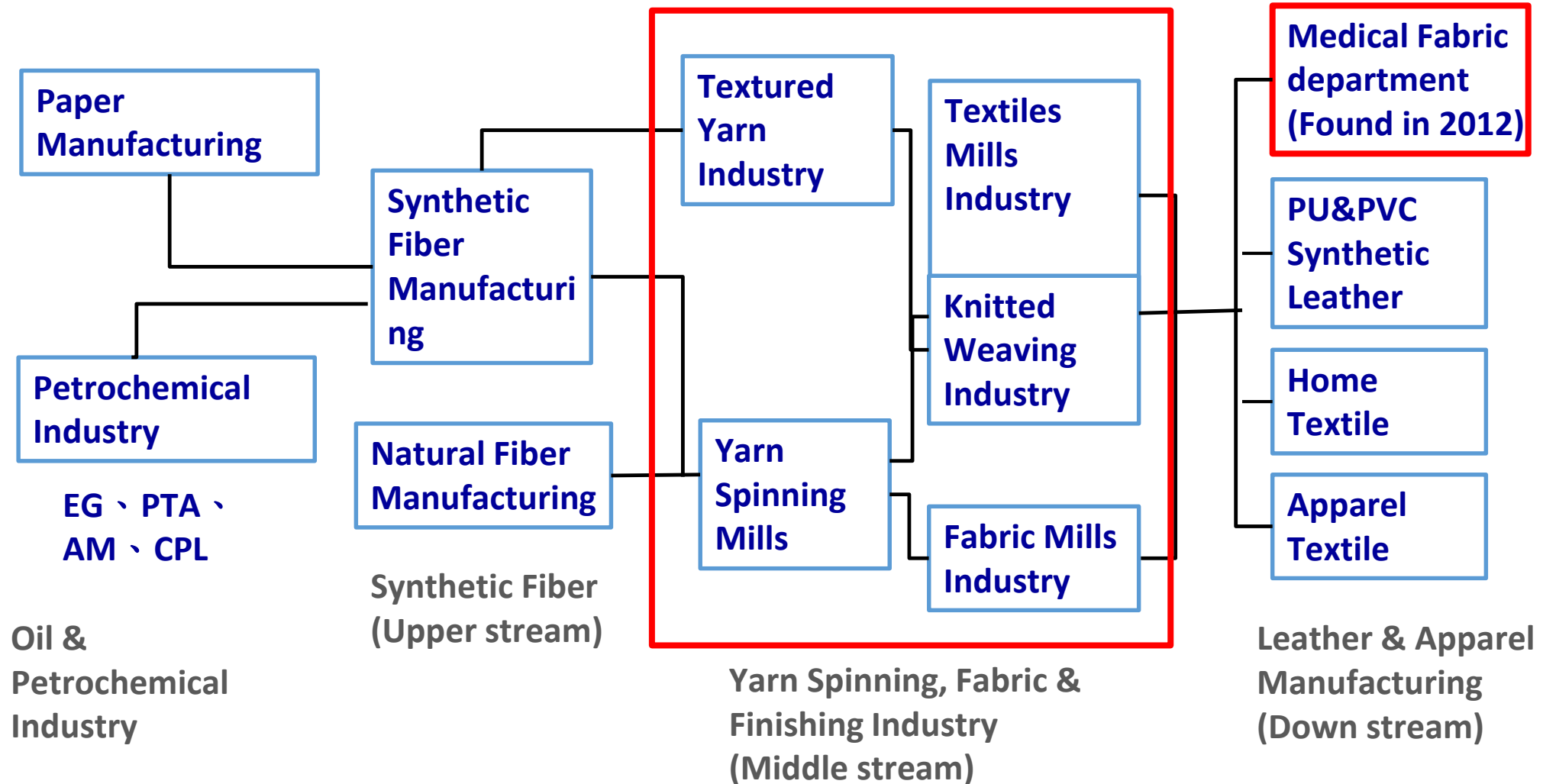
- ◎Honmyue Textile(Zhejiang)Co.,LTD.
- ◎Jiujiang DeYu Co., Ltd.
- ◎Jiujiang HongZhi Co., Ltd.

## Vietnam :

- ◎Grand and Great Textile.(Joint Venture)

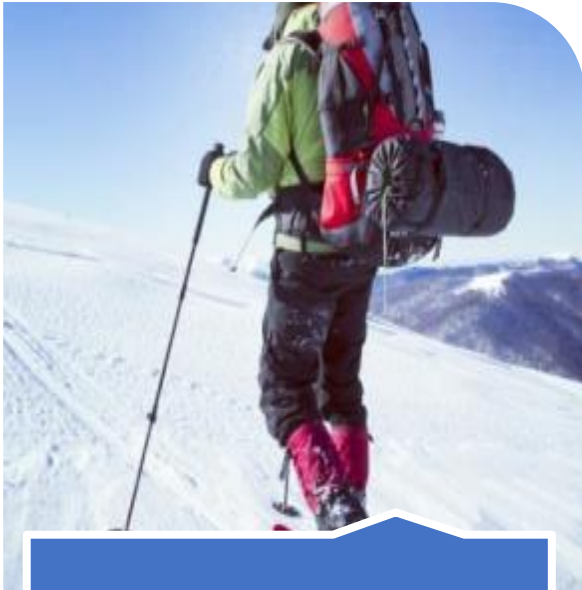
# Textile Supply Chain

Honmyue





# Product Application



Industrial Fabrics



Apparel Fabrics



Furnishing Fabrics



Medical  
Textiles

# Industrial Fabric





# Apparel Fabric



# Furnishing Fabric





# Outdoor curtain





# Medical Textile



# Textile for automotive



storage bag



Luggage cover



Sunshade



storage bag



storage bag

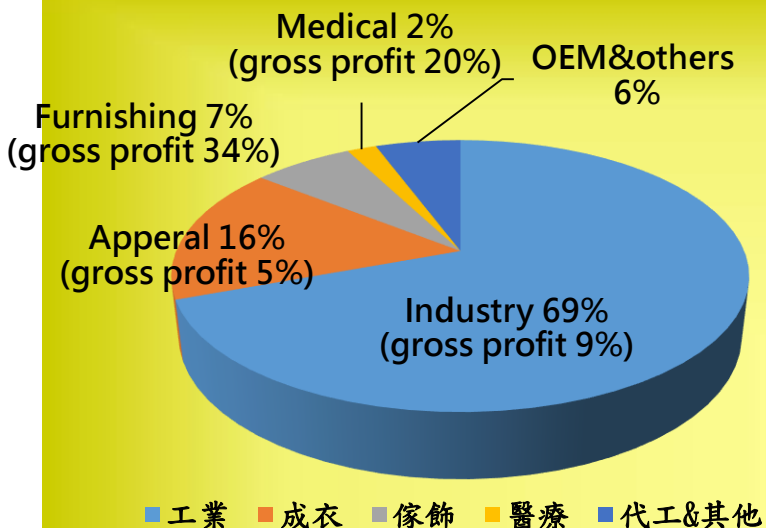
# Financial



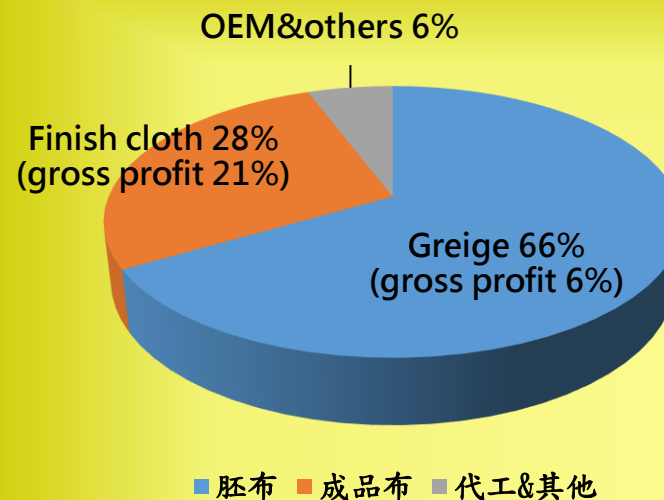
# Product portfolio and gross profit (Consolidated Financial)



2024.01~2024.12 unit : Thousand NT dollars

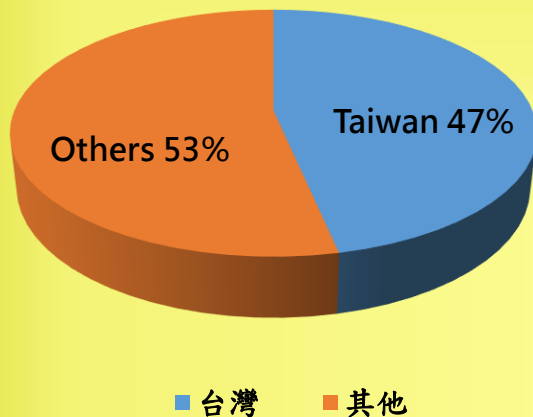


Item	Revenue
Industry	2,197,608
Apparel	516,634
Furnishing	211,483
Medical	62,134
Oem&Other	180,318
Total	3,168,177



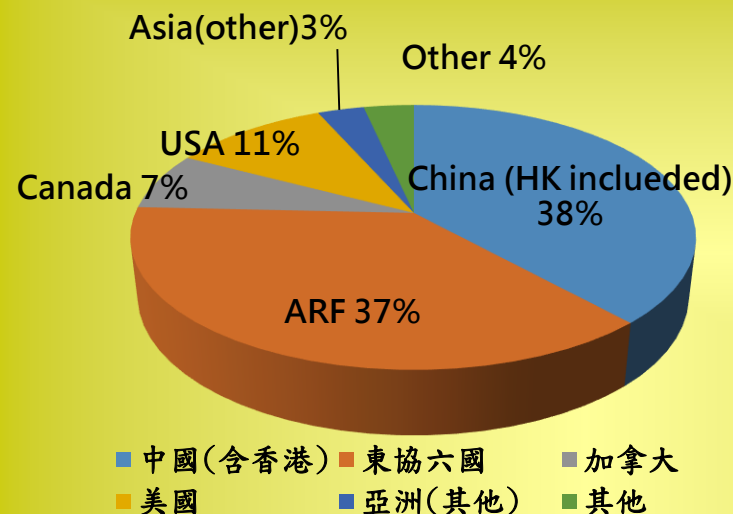
Item	Revenue
Greige	2,109,072
Finish cloth	878,431
Oem&Other	180,674
Total	3,168,177

Sales area



Item	Revenue
Taiwan	1,498,556
Others	1,669,621
Total	3,168,177

Export area



Item	Revenue
China (HK included)	319,968
ARF	312,568
Canada	58,536
USA	89,044
Asia(other)	26,477
other	28,606
Total	835,199

# consolidated income statement



unit: In thousands of NTD

Item	2024	2023	Difference	
			Amount	%
Operating Revenue	3,168,177	2,685,726	482,451	17.96%
Operating Costs	2,879,221	2,474,942	404,279	16.33%
Gross profit	288,956	210,784	78,172	37.09%
Gross margin	9%	8%	1%	
Operating Income(Loss)	(62,607)	(91,767)	29,160	
Total Non-operating Revenue and Expenses	176,396	50,415	125,981	
Net Income (loss)	107,692	(43,378)	151,070	
EPS (In NT\$ dollars)	0.82	(0.34)	1.16	



# Revenue



## Consolidated Revenue

unit : In thousands of NTD

2025 Jan.~Feb.  
470,515

2024 Jan.~Feb  
433,441

480,000  
470,000  
460,000  
450,000  
440,000  
430,000  
420,000  
410,000



Year	2025 Jan.~Feb.	2024 Jan.~Feb.	Difference	
			Amount	In %
Revenue	470,515	433,441	37,074	8.55%

# New Development & Marketing Promotion

R&D Senior Manager  
Mr. Kuo

# New Development

# Product Development Focused on “Niche Market” HONMYUE

Tactical and Hunting  
Gear & Apparel



Outdoor & Sportswear



Sustainable Shade





# Tactical & Hunting Gear



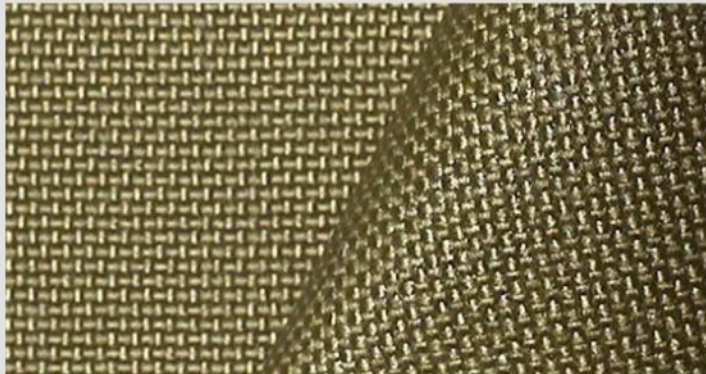
## Dümax™

Engineered for tactical and hunting gear, offering exceptional durability, tear resistance, noise-reducing softness, and terrain-specific camouflage prints for optimal concealment and performance.

### Dümax™ Gear Protective



Durable fabrics tailored for tactical and hunting equipment, providing essential specifications for high-performance gear.



### Dümax™ Gear Silent



Soft texture and minimal rustling, ensuring stealth in noise-sensitive environments for enhanced tactical advantage.



### Dümax™ Camouflage



Terrain-specific concealment with Woodland, Desert, and Snow patterns, maximizing effectiveness in each environment.





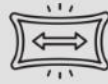
# Tactical & Hunting Apparel



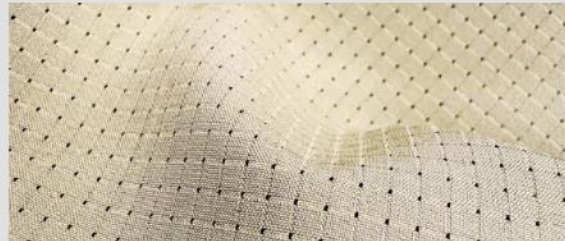
## Düflex™

Designed for tactical and hunting apparel, offering stretch and breathability for base layers, noise-reducing softness for mid-layers.

**Düflex™**  
Air-Stretch



Air stretch fabric enhances airflow and breathability, keeping the user dry and comfortable in various conditions.



**Düflex™**  
Nylon Stretch



Nylon Stretch is designed for hunting and tactical operations, offering a skin-friendly feel and elastic recovery—perfect for base layers in demanding environments.



**Düflex™**  
Dual-layer Structure



Dual-layer Structure combines elasticity and a double-sided texture that creates a layer between sweat and skin, keeping you dry and comfortable in tactical and hunting situations.



**Düflex™**  
Silent



Silent series combines softness, elasticity, and a cotton-like fabric to reduce noise during hunting or tactical operations, while also offering water-repellent performance.



**Düflex™**  
Camouflage



Camouflage series features advanced camouflage prints, enhancing concealment across different terrains for hunting and tactical operations.



**Düflex™**  
High Density Lining



High Density Lining provides a protective barrier against blood penetration, keeping you dry and clean.



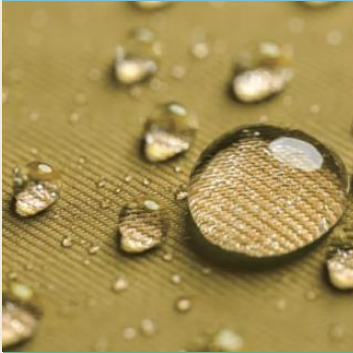
# Outdoor & Sportswear



Designed to meet the diverse demands of performance apparel, offering six specialized lines, stretch, breathability, softness, and protection.

Ümove™  
Stretch Freely, Last Longer

Üsoft™  
Softness Meets Strength



Ünova™  
Layered for Performance

Üfend™  
Protective

Üloop™  
Reviving Waste



Üairy™  
Breathable Comfort



# Sustainable Shade



 envolve

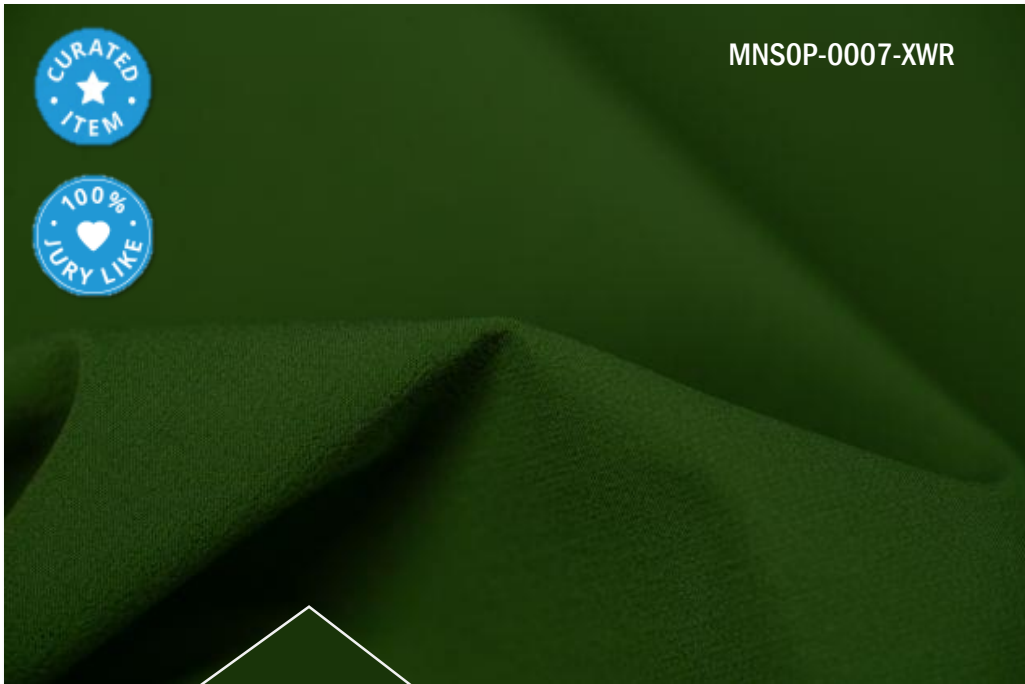
Recycled from textile waste, this fabric starts at the source by reclaiming factory offcuts. With no dyeing required, it significantly reduces environmental impact while preserving the natural texture of the raw material, ideal for home décor applications.



# Award-Winning Innovative Products

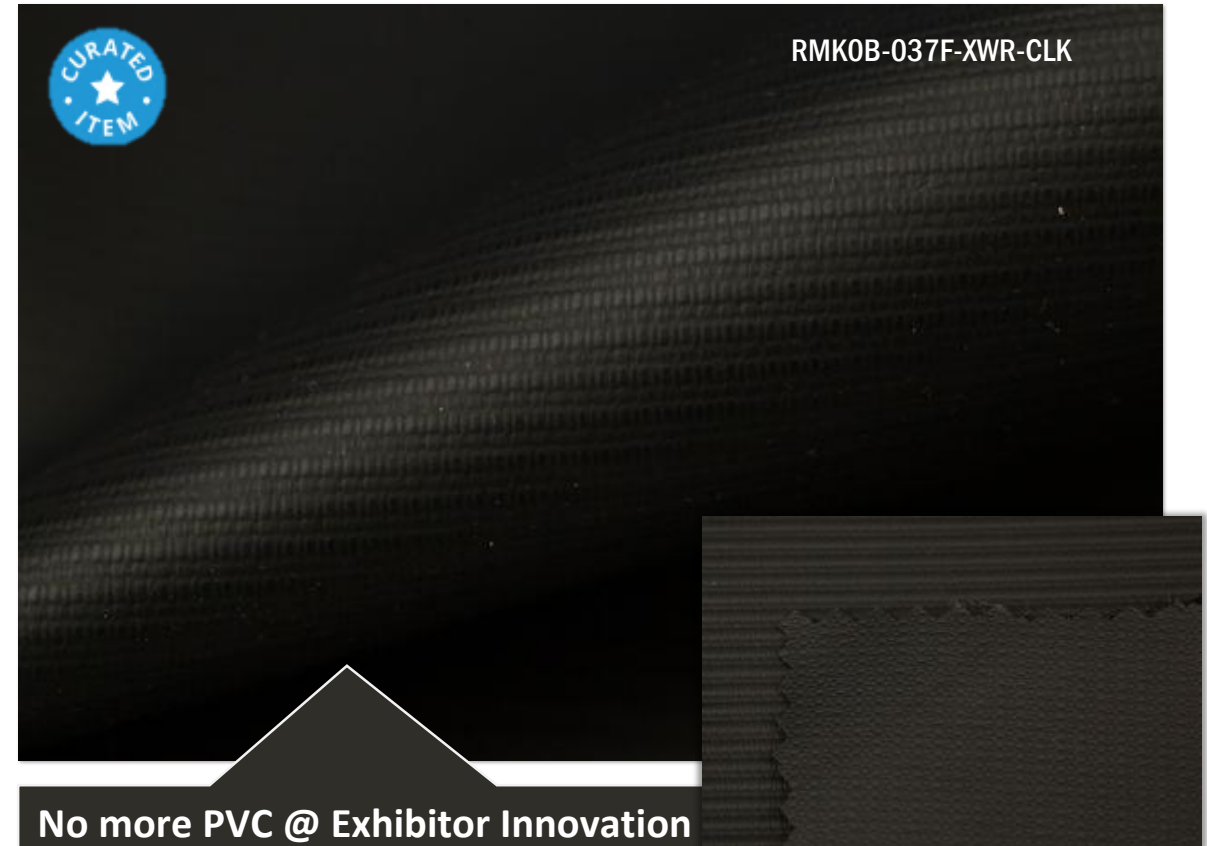


 **PERFORMANCE DAYS** Forum Fabric March 2025'  
FUNCTIONAL FABRIC FAIR



## Eco Soft Spandex @ Pants & Tights

- Made from recycled nylon, this skin-friendly elastic fabric offers a perfect blend of stretch, comfort, and sustainability. Ideal for activewear, it moves with you while keeping the environment in mind.



## No more PVC @ Exhibitor Innovation

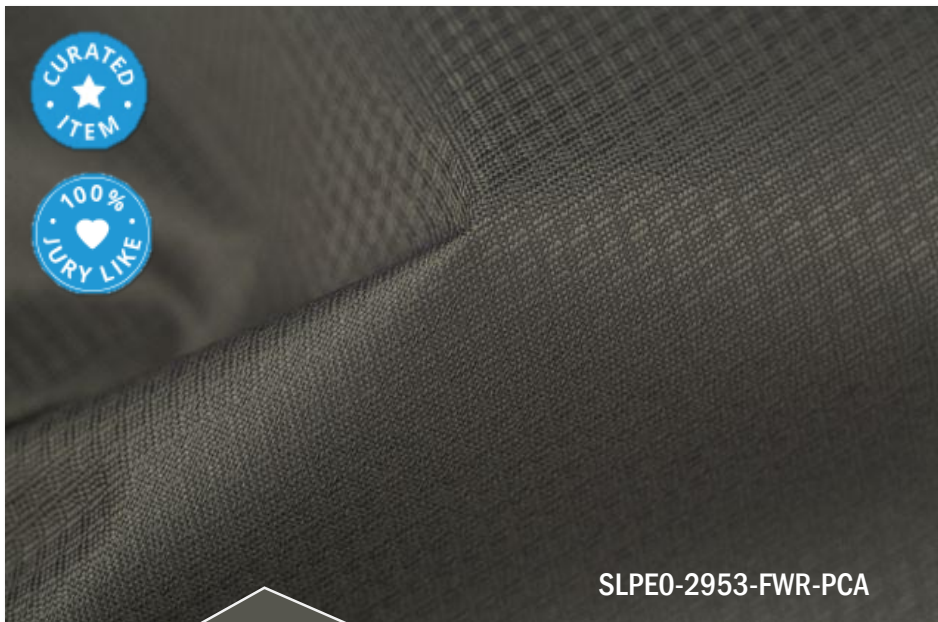
- Break away from traditional materials with our PVC-free three-layer laminated fabric, featuring a membrane made from recycled PVB separated from waste laminated glass. These innovative materials align with the circular economy model and comply with REACH standards, ensuring both performance and environmental responsibility.



# Award-Winning Innovative Products



Forum Fabric March 2025'



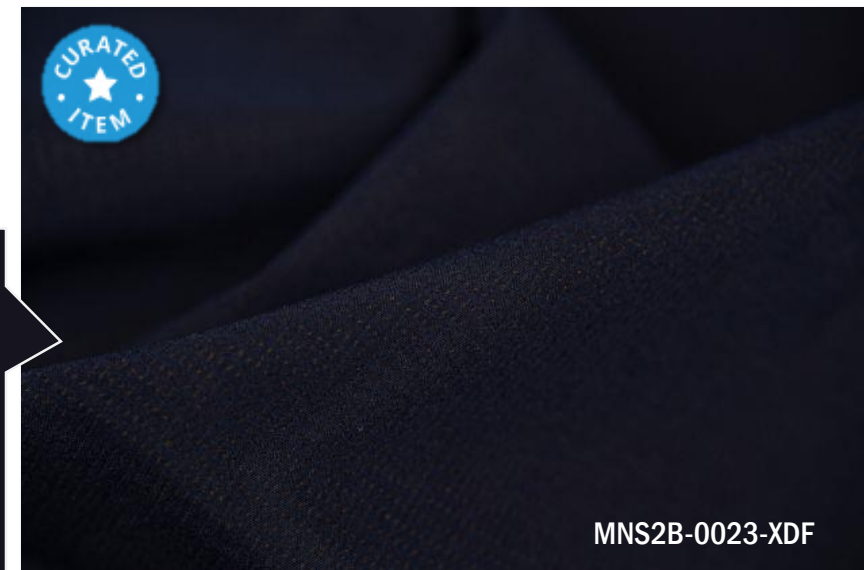
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## Greige Recycled @ Packs & Bags

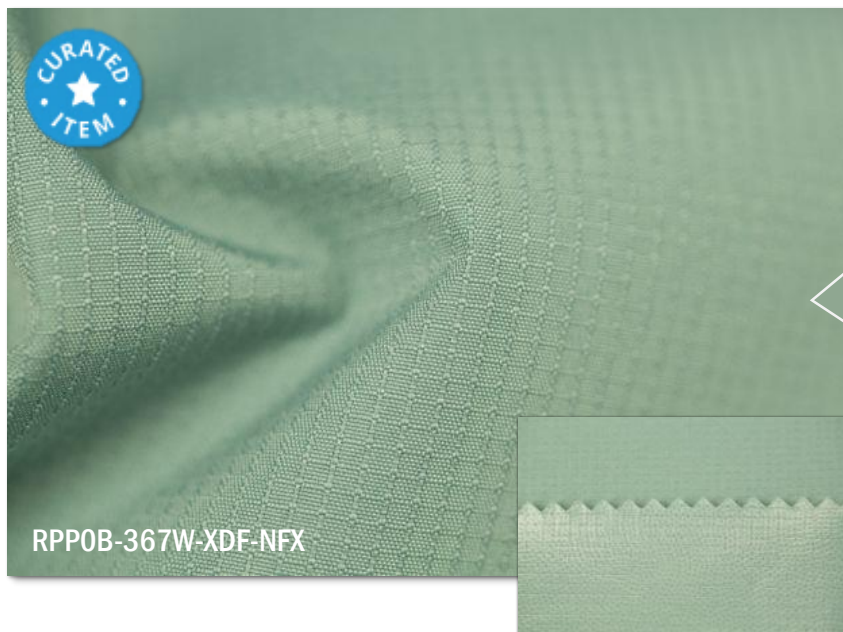
- Transforming discarded greige from factories into high-quality eco-friendly fabrics. Through innovative engineering and advanced single-material PET coating technology, we ensure recyclability without compromising performance.

## EcoVent Spandex @ Shirts

- Vent Air fabric boasts an open, breathable structure that enhances airflow, keeping users dry in various conditions.



MNS2B-0023-XDF



RPP0B-367W-XDF-NFX

## Fully Recyclable @ 2Layer

- 100% mono-material fabric, combining GRS-certified recycled polyester and TPEE film. Offering complete recyclability and reduced environmental impact.



# Marketing Promotion

# Marketing Promotion



- Exhibition & Promotion Activities in Q1, 2025

- Schedule overview:

		Activities	Date	Place
		SHOT Show	1/21 – 1/24	Las Vegas, USA
Visit		International Leather Goods Fair	2/15 – 2/17	Offenbach, Germany
Exhibit		Enforce Tac	2/24 – 2/26	Nürnberg, Germany
		IWA OutdoorClassics	2/27 – 3/2	Nürnberg, Germany
		Performance Days March	3/5 – 3/6	Munich, Germany
		Intertextile - Spring	3/11 – 3/13	Shanghai, China

# Marketing Promotion



- Exhibition: 1/21 - 24 SHOT Show (Shooting, Hunting, Outdoor Trade Show), USA

**SHOT Show is the world's largest trade show for firearms and outdoor gear.** Since its launched in 1979, it has become a premier event for industry professionals and enthusiasts, serving as a key platform for brand promotion and technological exchange. This year's event hosted over 2,500 exhibitors and attracted 50,000 visitors from 100+ countries , and it last for over four days.

**It's the first time that Taiwan's textile industry participated as a group, showcasing sustainable, high-tech fabrics and accessories that drew attention from major brands like 5.11 Tactical, First Tactical, Tasmanian Tiger, to Tatonka.**





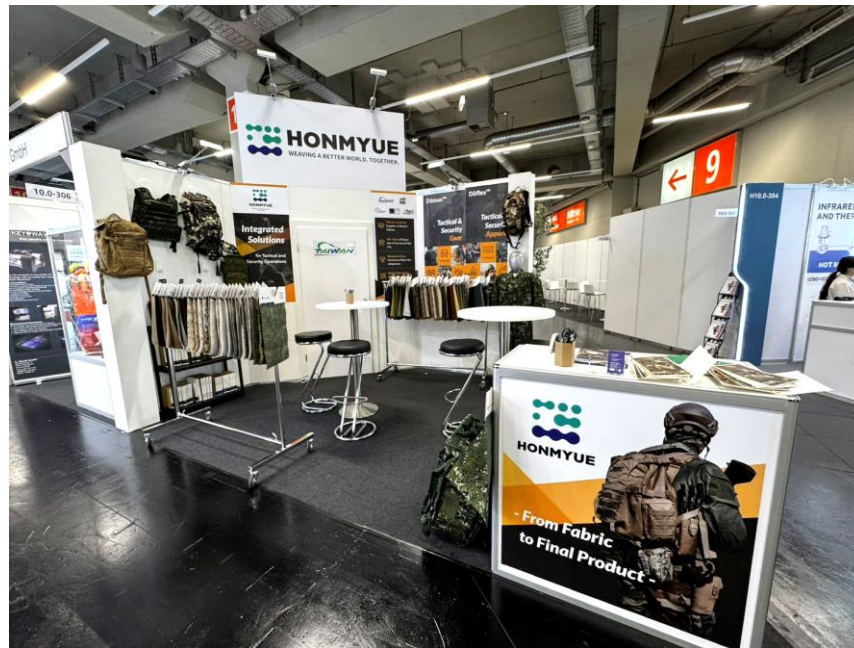
# Marketing Promotion



- Exhibition: 2/24 - 26 Enforce Tac, Nuremberg, Germany

Enforce Tac is Europe's leading trade fair for security and law enforcement, attracting 12,000 professional buyers and 730 exhibitors from 86 countries in 2024. **Amid rising global security demands, the exhibition continues to expand. Germany, a major arms manufacturer, presents a vast market opportunity.**

**We specialize in durable, noise-reducing, and high-performance textiles, providing tactical and protective gear solutions** to support military and law enforcement personnel in extreme conditions.





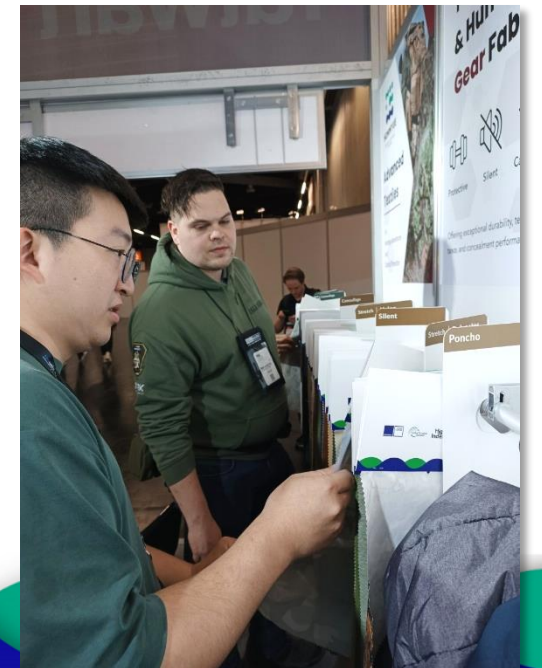
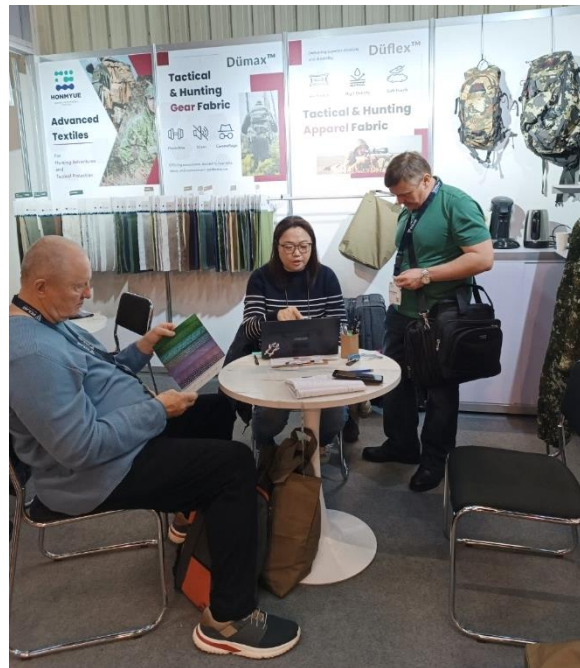
# Marketing Promotion



- Exhibition: 2/27 - 3/2 IWA OutdoorClassics, Nuremberg, Germany

IWA OutdoorClassics is a premier global trade show for hunting, shooting, and outdoor gear, drawing over 1,070 exhibitors and 40,000 visitors in 2024. **The post-pandemic surge in outdoor activities continues to drive market growth, with the European outdoor sector projected to expand through 2028.**

**Taiwan's pavilion, organized by the Taiwan Textile Federation, highlights the country's expertise in functional fabrics under the "Team Taiwan" branding, offering innovative solutions for the hunting and tactical markets.**



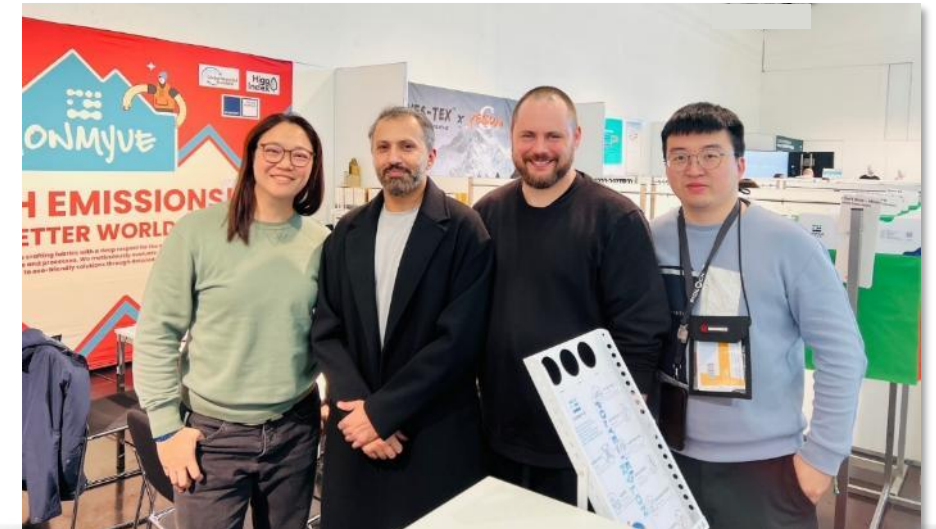
# Marketing Promotion



- **Exhibition: 3/5 - 6 PERFORMANCE DAYS, Munich, Germany**

PERFORMANCE DAYS is a leading trade fair for functional textiles, held twice a year to align with global brand sourcing cycles. It features trend-focused exhibitions and expert-led seminars. The 2024 edition gathered 494 top exhibitors from 30+ countries.

**At this event, we will debut the Ü Series, a collection of six specialized fabric lines designed for performance apparel. Balancing functionality, style, and sustainability, our collection meets the diverse needs of outdoor activities and technical sportswear.**





# Honmyue (1474)

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